Quarterly Update
FY17 Third Quarter

July 27, 2017

Johnson Controls International plc Cautionary Statement Regarding Forward-Looking Statements

Johnson Controls International plc has made statements in this communication that are forward-looking and therefore are subject to risks and uncertainties. All statements in this document other than statements of historical fact are, or could be, “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. In this communication, statements regarding Johnson Controls’ future financial position, sales, costs, earnings, cash flows, other measures of results of operations, synergies and integration opportunities, capital expenditures and debt levels are forward-looking statements. Words such as “may,” “will,” “expect,” “intend,” “estimate,” “anticipate,” “believe,” “should,” “forecast,” “project” or “plan” and terms of similar meaning are also generally intended to identify forward-looking statements. However, the absence of these words does not mean that a statement is not forward-looking. Johnson Controls cautions that these statements are subject to numerous important risks, uncertainties, assumptions and other factors, some of which are beyond Johnson Controls’ control, that could cause Johnson Controls’ actual results to differ materially from those expressed or implied by such forward-looking statements, including, among others, risks related to: any delay or inability of Johnson Controls to realize the expected benefits and synergies of recent portfolio transactions such as the merger with Tyco and the spin-off of Adient, changes in tax laws, regulations, rates, policies or interpretations, the loss of key senior management, the tax treatment of recent portfolio transactions, significant transaction costs and/or unknown liabilities associated with such transactions, the outcome of actual or potential litigation relating to such transactions, the risk that disruptions from recent transactions will harm Johnson Controls’ business, the strength of the U.S. or other economies, automotive vehicle production levels, mix and schedules, energy and commodity prices, the availability of raw materials and component products, currency exchange rates, and cancellation of or changes to commercial arrangements. A detailed discussion of risks related to Johnson Controls’ business is included in the section entitled “Risk Factors” in Johnson Controls’ Annual Report on Form 10-K for the 2016 fiscal year filed with the SEC on November 23, 2016, and in the quarterly reports on Form 10-Q filed with the SEC after such date, and available at www.sec.gov and www.johnsoncontrols.com under the “Investors” tab. Shareholders, potential investors and others should consider these factors in evaluating the forward-looking statements and should not place undue reliance on such statements. The forward-looking statements included in this communication are made only as of the date of this document, unless otherwise specified, and, except as required by law, Johnson Controls assumes no obligation, and disclaims any obligation, to update such statements to reflect events or circumstances occurring after the date of this communication.

Non GAAP Financial Information

This presentation contains financial information regarding adjusted earnings per share, which is a non-GAAP performance measure. The adjusting items include mark-to-market for pension plans, transaction/integration/separation costs, restructuring and impairment costs, nonrecurring purchase accounting impacts related to the Tyco merger and discrete tax items. Financial information regarding adjusted sales, organic sales, adjusted segment EBITA, adjusted segment EBITA margin and adjusted free cash flow are also presented, which are non-GAAP performance measures. Adjusted segment EBITA excludes special items such as transaction/integration/separation costs and nonrecurring purchase accounting impacts because these costs are not considered to be directly related to the operating performance of its business units. Management believes that, when considered together with unadjusted amounts, these non-GAAP measures are useful to investors in understanding period-over-period operating results and business trends of the Company. Management may also use these metrics as guides in forecasting, budgeting and long-term planning processes and for compensation purposes. These metrics should be considered in addition to, and not as replacements for, the most comparable GAAP measure. Reconciliations of non-GAAP performance measures can be found in the attached footnotes.

Johnson Controls

Agenda

1 **Introduction**
Antonella Franzen, Vice President, Investor Relations

2 **Third quarter highlights**
Alex Molinaroli, Chairman and Chief Executive Officer

3 **Integration update & business results**
George Oliver, President and Chief Operating Officer

4 **Financial review & guidance**
Brian Stief, Executive Vice President and Chief Financial Officer

5 **Q&A**

Continuing To Execute Despite Slower Top-line Growth

- Solid quarter of earnings per share growth
- Strong margin expansion
- Integration and productivity savings continue to track to high-end of range
- Slower than expected top-line growth
- Cash conversion below planned levels
- Full Year guided to low-end of previous range
  - $2.60 to $2.62, reflecting 13% increase year-over-year

FY17 Third Quarter Earnings from Continuing Operations*

NET SALES

+1%
Reported

+1%
Organic

DILUTED EPS

+16%

EBIT

+15%
Reported

+15%
Excluding FX and Lead

EBIT Margin

+150bps
Reported

+170bps
Excluding FX and Lead

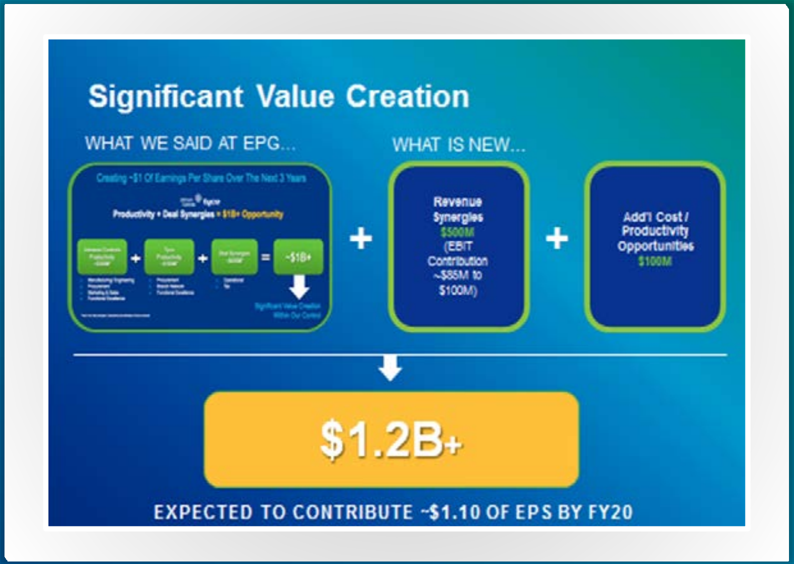
*Non-GAAP excludes special items. 2016 results combine legacy Johnson Controls and legacy Tyco adjusted results. See footnotes for reconciliation.

Johnson Controls

Integration Update

- New organizational structure now in place
  - Significant number of leaders in new roles
  - Building depth & expertise
- Continued cross-selling wins
- Solid progress in quarter with cost synergies / productivity savings; expect to be at high-end of range

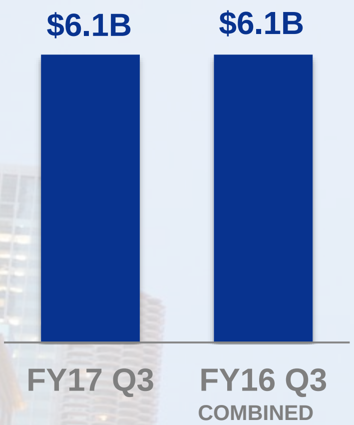
FY17 Expected Synergies/Productivity				
Q1 FY17	Q2 FY17	Q3 FY17	Q4 FY17	FY17
~$0.05	**~$0.06**	**~$0.07**	**~$0.09**	**~$0.27**



Grow, Integrate, Change, Operate

Building Technologies & Solutions*
Strong Margin Expansion

NET SALES

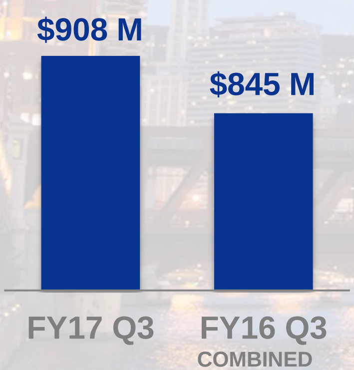


Flat
Reported

+2%
Organic

- Organic sales growth of +2%
- **Field** +1%
  - Applied HVAC up mid-single digits
  - Fire & Security down low-single digits
- **Products** +4%
  - Resi / light-commercial HVAC up high-single digits
  - Hitachi up high-single digits
  - Fire & Security flat

SEGMENT EBITA



+7%
Reported

+8%
Excluding FX

- Segment EBITA margin **+110bps**
- Productivity savings and cost synergies
- Modest volume leverage and favorable mix
- Product and channel investments

*Non-GAAP excludes special items. 2016 results combine legacy Johnson Controls and legacy Tyco adjusted results. See footnotes for reconciliation.

Johnson Controls

Building Technologies & Solutions
Orders & Backlog

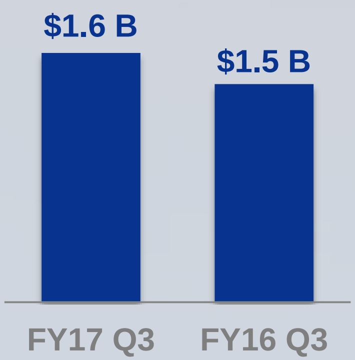
- Orders secured +1% vs prior year (ex. FX and M&A)
  - Field flat
  - Products +4%

- Backlog $8.4B, +3% vs prior year (ex. FX and M&A)

	Q3 FY17	COMBINED Q3 FY16	Y-o-Y Ex. FX and M&A
Backlog	$8.4B	$8.2B	+3%

Power Solutions*
Increased Profitability and Margins

NET SALES

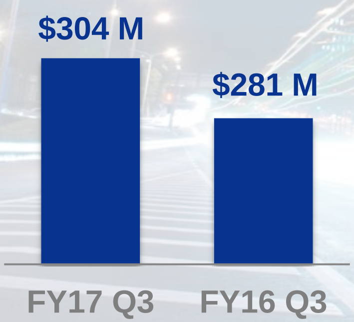


+6% Reported

(2%) Organic

- OE shipments (down 6%); lower production in US and EMEA
- Aftermarket (down 2%); market expectation for lead price reductions
- Global shipments of start-stop +17%
  - China +79%
  - Americas +47%
  - EMEA (3%)

SEGMENT EBITA



+8% Reported

+7% Excluding FX and Lead

- Segment EBITA margin **+40 bps**; (**+160 bps** excluding lead)
- Lower volumes
- Favorable product mix
- Productivity savings

*Non-GAAP excludes special items. See footnotes for reconciliation.

Corporate Expense*

CORPORATE EXPENSE

(16%)

- Ongoing realization of synergy and productivity savings
- Continue to expect full year Corporate expense to be at lower end of the $480M to $500M range (~11% improvement vs prior year)

*Non-GAAP excludes special items. 2016 results combine legacy Johnson Controls and legacy Tyco adjusted results. See footnotes for reconciliation.

FY17 Third Quarter
Financial Highlights (continuing operations)

(in millions)	2017 GAAP	2017 * NON-GAAP	COMBINED 2016 * NON-GAAP	% Change
Sales	$7,683	$7,669	$7,597	1%
Gross profit	2,431	2,420	2,412	-
% of sales	*31.6%*	*31.6%*	*31.7%*	
SG&A expenses	1,609	1,489	1,585	(6%)
Restructuring & impairment costs	49	-	-	
Equity income	69	69	45	53%
EBIT	$842	$1,000	$872	15%
	11.0%	***13.0%***	***11.5%***	

SG&A expenses	Ongoing productivity and synergy savings
Equity income	Increase due to Power & Hitachi JVs
EBIT margin	**+150 bps** reflects realization of cost synergies and productivity savings, partially offset by higher lead prices; **+170bps** adjusted for FX and lead

*Non-GAAP excludes special items. 2016 results combine legacy Johnson Controls and legacy Tyco adjusted results. See footnotes for reconciliation.

FY17 Third Quarter
Financial Highlights (continuing operations)

(in millions, except earnings per share)	2017 GAAP	2017 * NON-GAAP	COMBINED 2016 * NON-GAAP
EBIT	$842	$1,000	$872
Net financing charges	124	124	110
Income before income taxes	718	876	762
Income tax provision	89	131	130
Net income	629	745	632
Income attributable to noncontrolling interests	74	74	56
Net income attributable to JCI	$555	$671	$576
Diluted EPS	**$0.59**	**$0.71**	**$0.61**

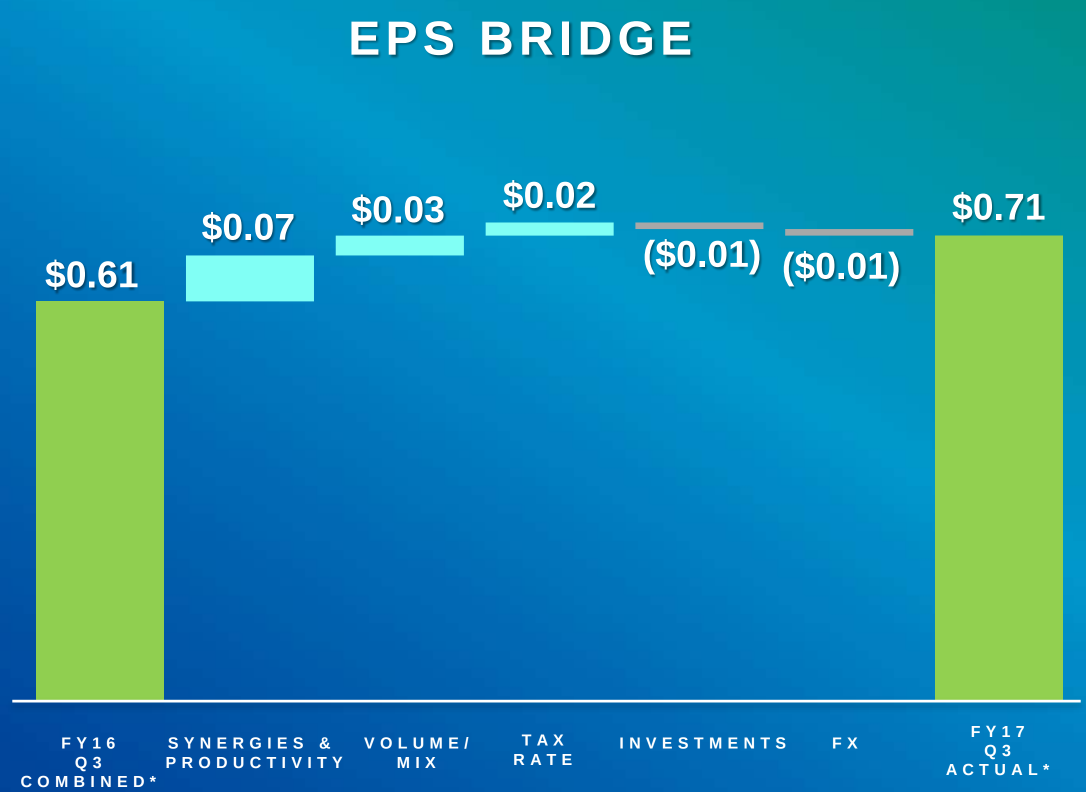
Net financing charges	Increase due to second quarter debt issuances
Income tax provision	Tax rate of **15%** in 2017 and **17%** in 2016
Noncontrolling interests	Increase due to improved performance in consolidated Hitachi JVs

*Non-GAAP excludes special items. 2016 results combine legacy Johnson Controls and legacy Tyco adjusted results. See footnotes for reconciliation.

Johnson Controls

FY17 Q3 Results vs. Prior Year*

- Delivered cost synergies & productivity savings
- Favorable mix in Buildings and Power



*Non-GAAP excludes special items. 2016 results combine legacy Johnson Controls and legacy Tyco adjusted results. See footnotes for reconciliation.

Free Cash Flow

$ In billions

	FY17	
	Q3	**Q3 YTD**
Cash (used) / provided by operating activities	$ 0.2	$(1.3)
Capital expenditures	(0.3)	(1.0)
Reported free cash flow	**(0.1)**	**(2.3)**
Adjustments:		
Transaction tax payments	0.1	1.4
Adient cash outflow	-	0.3
Transaction related restructuring and change in control pension distributions	0.1	0.4
Transaction/integration/ separation costs	0.1	0.4
Adjusted free cash flow	**$ 0.2**	**$ 0.2**

- Adjusted free cash flow of $0.2 billion year-to-date; impacted by several items
  - Continued PS inventory build of $0.4B
  - Deferred compensation equity hedge $0.1B
  - Timing of equity affiliate dividends $0.1B
- Capex in-line with expectations
- Ongoing restructuring and integration costs incurred to deliver cost synergies and productivity savings
- Expect FY17 Q4 adjusted free cash flow of ~$0.9B

Johnson Controls

Balance Sheet

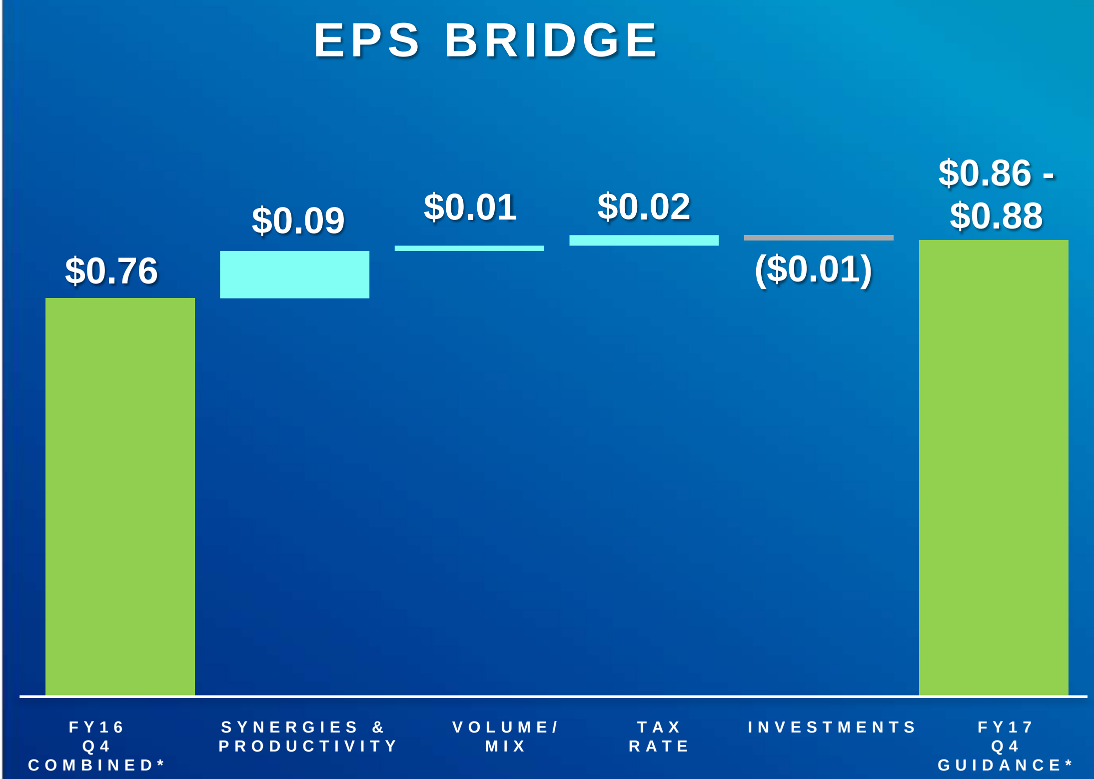
- Net debt to capital: 40.3% as of 3/31/17 vs. 41.2% at 6/30/17
- Share repurchases
  - Q3: 7.3M shares; $307M
  - YTD: 10.2M shares; $426M
  - Full year expectation: $650 to $750M

Note: Net debt = Total debt less cash

Other Items

- Q4 Special items
  - Restructuring and impairment costs
  - Transaction / integration costs
  - Pension / OPEB mark-to-market
  - Income taxes
- Buildings reportable segment change expected in Q4
  - Will provide quarterly new segments for fiscal 2017 with Q4 earnings
- Previously announced divestiture of Scott Safety expected to close in Q1 of fiscal 2018

FY17 Q4 Guidance vs. Prior Year*



FY17 Q4 OUTLOOK

Sales	$8.1B to $8.2B
Organic Growth	2% to 3%
FX Headwind	neutral
Net M&A Activity Incl. Divestiture	~($70M)
EBIT Margin Expansion	+70 to 90 bps
Diluted Shares	~940M
EPS*	**$0.86 to $0.88** (+13% to +16% Y-o-Y)

*Non-GAAP excludes special items. 2016 results combine legacy Johnson Controls and legacy Tyco adjusted results.

2017 Full Year Guidance

	APRIL GUIDANCE	CURRENT GUIDANCE
Sales	$30.0B to $30.2B	$30.1B to $30.2B
Organic Growth	~3%	~2%
FX Headwind	~($380M)	~($160M)
Net M&A Activity Incl. Divestiture	~($250M)	~($250M)
EBIT Margin Expansion	+80 to 110bps	~90bps
Diluted Shares	~945M	~945M
EPS*	$2.60 to $2.68 (+13% to +16% Y-o-Y)	$2.60 to $2.62 (+13% Y-o-Y)

*Non-GAAP excludes special items.

Johnson Controls

Appendix

Building Technologies & Solutions Segment Detail

	Sales Growth (Organic)	Orders Growth (Organic)
	FY17 Q3	FY17 Q3
Building Efficiency		
Systems & Services North America	2%	(1%)
Products North America	2%	3%
Asia	9%	11%
Rest of World	1%	2%
	4%	5%
Tyco	(1%)	(4%)
Buildings	**2%**	**1%**

Buildings Reportable Segment Change

NA Systems & Service
NA Products & Distribution
Asia
ROW

PRIOR
Johnson Controls

+

NA Installation & Service
ROW Installation & Service
Global Products

PRIOR
tyco

Johnson Controls

- ✓ Global Products
- ✓ Building Solutions North America
- ✓ Building Solutions EMEA / LA
- ✓ Building Solutions Asia Pacific

Special Items (continuing operations)

$ In millions, except EPS

Q3	Pre-tax Income (Expense)	Tax (Expense) Benefit	NCI (Expense) Benefit	After-tax Income (Expense)	EPS Impact*
Transaction Costs	($16)	$2	$-	($14)	($0.01)
Integration Costs	(54)	9	-	(45)	(0.05)
Restructuring & Impairment Costs	(49)	15	-	(34)	(0.04)
Non-Recurring Purchase Accounting	6	(2)	-	4	-
Pension Mark-to-Market	(45)	18	-	(27)	(0.03)
Total	**($158)**	**$42**	**$-**	**($116)**	**($0.12)**

Q3 YTD	Pre-tax Income (Expense)	Tax (Expense) Benefit	NCI (Expense) Benefit	After-tax Income (Expense)	EPS Impact*
Transaction/Separation Costs	($113)	$12	$-	($101)	($0.11)
Integration Costs	(229)	41	-	(188)	(0.20)
Restructuring & Impairment Costs	(226)	49	-	(177)	(0.19)
Non-Recurring Purchase Accounting	(135)	36	-	(99)	(0.10)
Pension Mark-to-Market	90	(36)	-	54	0.06
Discrete Income Tax Items	-	(356)	-	(356)	(0.38)
Total	**($613)**	**($254)**	**$-**	**($867)**	**($0.92)**

*May not sum due to rounding

Johnson Controls

Third Quarter YTD FY17 Restructuring and Impairment Costs

$ In millions

Business Unit	Cash		Non-cash		Total	
	Q3	YTD	Q3	YTD	Q3	YTD
Building Technologies & Solutions	$6	$94	$27	$49	$33	$143
Power Solutions	-	-	4	4	4	4
Corporate	12	62	-	17	12	79
Total pre-tax charge	**$18**	**$156**	**$31**	**$70**	**$49**	**$226**
Tax impact					**(15)**	**(49)**
Total after-tax charge					**$34**	**$177**

Restructuring and Non-cash Impairment Charges Primarily Related to Workforce Reductions and Asset Impairments

2017 Full Year Foreign Exchange Impact

	April FX Guidance *FY17 Q2 Earnings Call*	Current FX Guidance *FY17 Q3 Earnings Call*
2017 Sales Headwind	(\$380M) (~1%)	(\$160M) (~1%)
2017 EPS Headwind	(\$0.05)	(\$0.03)

Top Foreign Currency Exposures	March FX Rates *FY17 Q2 Earnings Call*	Current FX Rates *FY17 Q3 Earnings Call*
EUR/USD	1.07	1.15
USD/JPY	113.00	112.00
USD/CNY	6.89	6.75
USD/CAD	1.34	1.26
GBP/USD	1.23	1.30
USD/MXN	19.30	17.50

Johnson Controls

johnsoncontrols.com/investors

@JCI_IR

Johnson Controls

July 27, 2017

JOHNSON CONTROLS INTERNATIONAL PLC

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in millions, except per share data; unaudited)

	Three Months Ended June 30, 2017	Three Months Ended June 30, 2016
Net sales	$ 7,683	$ 5,154
Cost of sales	5,252	3,732
Gross profit	2,431	1,422
Selling, general and administrative expenses	(1,609)	(895)
Restructuring and impairment costs	(49)	(27)
Net financing charges	(124)	(65)
Equity income	69	45
Income from continuing operations before income taxes	718	480
Income tax provision	89	78
Income from continuing operations	629	402
Income from discontinued operations, net of tax	-	57
Net income	629	459
Less: Income from continuing operations attributable to noncontrolling interests	74	55
Less: Income from discontinued operations attributable to noncontrolling interests	-	21
Net income attributable to JCI	$ 555	$ 383
Income from continuing operations	$ 555	$ 347
Income from discontinued operations	-	36
Net income attributable to JCI	$ 555	$ 383
Diluted earnings per share from continuing operations	$ 0.59	$ 0.53
Diluted earnings per share from discontinued operations	-	0.06
Diluted earnings per share	$ 0.59	$ 0.59
Diluted weighted average shares	944.4	649.7
Shares outstanding at period end	932.4	637.7

July 27, 2017

JOHNSON CONTROLS INTERNATIONAL PLC

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in millions, except per share data; unaudited)

	Nine Months Ended June 30,	
	2017	2016
Net sales	$ 22,036	$ 14,583
Cost of sales	15,210	10,617
Gross profit	6,826	3,966
Selling, general and administrative expenses	(4,905)	(2,641)
Restructuring and impairment costs	(226)	(87)
Net financing charges	(376)	(202)
Equity income	177	127
Income from continuing operations before income taxes	1,496	1,163
Income tax provision	570	202
Income from continuing operations	926	961
Loss from discontinued operations, net of tax	(34)	(481)
Net income	892	480
Less: Income from continuing operations attributable to noncontrolling interests	147	116
Less: Income from discontinued operations attributable to noncontrolling interests	9	61
Net income attributable to JCI	$ 736	$ 303
Income from continuing operations	$ 779	$ 845
Loss from discontinued operations	(43)	(542)
Net income attributable to JCI	$ 736	$ 303
Diluted earnings per share from continuing operations	$ 0.82	$ 1.30
Diluted loss per share from discontinued operations	(0.05)	(0.83)
Diluted earnings per share *	$ 0.78	$ 0.47
Diluted weighted average shares	946.8	651.5
Shares outstanding at period end	932.4	637.7

* May not sum due to rounding.

JOHNSON CONTROLS INTERNATIONAL PLC

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(in millions; unaudited)

	June 30, 2017	September 30, 2016
ASSETS		
Cash and cash equivalents	$ 458	$ 579
Accounts receivable - net	6,443	6,394
Inventories	3,384	2,888
Assets held for sale	2,082	5,812
Other current assets	1,595	1,436
Current assets	13,962	17,109
Property, plant and equipment - net	5,870	5,632
Goodwill	19,619	21,024
Other intangible assets - net	6,727	7,540
Investments in partially-owned affiliates	1,159	990
Noncurrent assets held for sale	-	7,374
Other noncurrent assets	3,349	3,510
Total assets	$ 50,686	$ 63,179
LIABILITIES AND EQUITY		
Short-term debt and current portion of long-term debt	$ 2,499	$ 1,706
Accounts payable and accrued expenses	4,768	5,333
Liabilities held for sale	247	4,276
Other current liabilities	4,001	5,016
Current liabilities	11,515	16,331
Long-term debt	11,772	11,053
Other noncurrent liabilities	6,595	6,583
Noncurrent liabilities held for sale	-	3,888
Redeemable noncontrolling interests	189	234
Shareholders' equity attributable to JCI	19,731	24,118
Noncontrolling interests	884	972
Total liabilities and equity	$ 50,686	$ 63,179

July 27, 2017

JOHNSON CONTROLS INTERNATIONAL PLC

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in millions; unaudited)

	Three Months Ended June 30, 2017	Three Months Ended June 30, 2016
Operating Activities		
Net income attributable to JCI	$ 555	$ 383
Income from continuing operations attributable to noncontrolling interests	74	55
Income from discontinued operations attributable to noncontrolling interests	-	21
Net income	629	459
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization	281	235
Pension and postretirement benefit expense (income)	18	(13)
Pension and postretirement contributions	(17)	(41)
Equity in earnings of partially-owned affiliates, net of dividends received	(50)	5
Deferred income taxes	(3)	5
Non-cash restructuring and impairment costs	31	51
Gain on business divestitures	-	(14)
Other - net	35	16
Changes in assets and liabilities, excluding acquisitions and divestitures:		
Accounts receivable	(298)	(188)
Inventories	(215)	(65)
Other assets	(108)	(181)
Restructuring reserves	(25)	1
Accounts payable and accrued liabilities	8	268
Accrued income taxes	(71)	(463)
Cash provided by operating activities	215	75
Investing Activities		
Capital expenditures	(362)	(279)
Sale of property, plant and equipment	5	14
Business divestitures, net of cash divested	-	14
Other - net	(3)	(3)
Cash used by investing activities	(360)	(254)
Financing Activities		
Increase in short and long-term debt - net	692	935
Debt financing costs	(1)	-
Stock repurchases	(307)	(475)
Payment of cash dividends	(234)	(188)
Proceeds from the exercise of stock options	42	14
Dividends paid to noncontrolling interests	-	(13)
Cash paid related to prior acquisitions	(38)	-
Other - net	-	1
Cash provided by financing activities	154	274
Effect of exchange rate changes on cash and cash equivalents	37	14
Cash held for sale	-	(54)
Increase in cash and cash equivalents	$ 46	$ 55

JOHNSON CONTROLS INTERNATIONAL PLC

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in millions; unaudited)

	Nine Months Ended June 30, 2017	Nine Months Ended June 30, 2016
Operating Activities		
Net income attributable to JCI	$ 736	$ 303
Income from continuing operations attributable to noncontrolling interests	147	116
Income from discontinued operations attributable to noncontrolling interests	9	61
Net income	892	480
Adjustments to reconcile net income to cash provided (used) by operating activities:		
Depreciation and amortization	919	680
Pension and postretirement benefit income	(184)	(47)
Pension and postretirement contributions	(275)	(94)
Equity in earnings of partially-owned affiliates, net of dividends received	(166)	(202)
Deferred income taxes	1,056	336
Non-cash restructuring and impairment costs	70	80
Gain on business divestitures	-	(14)
Other - net	117	68
Changes in assets and liabilities, excluding acquisitions and divestitures:		
Accounts receivable	(319)	(113)
Inventories	(585)	(233)
Other assets	(258)	(47)
Restructuring reserves	22	68
Accounts payable and accrued liabilities	(608)	(43)
Accrued income taxes	(2,002)	(223)
Cash provided (used) by operating activities	(1,321)	696
Investing Activities		
Capital expenditures	(996)	(822)
Sale of property, plant and equipment	23	28
Acquisition of businesses, net of cash acquired	(6)	(133)
Business divestitures, net of cash divested	180	54
Other - net	(33)	2
Cash used by investing activities	(832)	(871)
Financing Activities		
Increase in short and long-term debt - net	1,468	1,261
Debt financing costs	(18)	-
Stock repurchases	(426)	(475)
Payment of cash dividends	(469)	(544)
Proceeds from the exercise of stock options	130	34
Dividends paid to noncontrolling interests	(78)	(240)
Dividend from Adient spin-off	2,050	-
Cash transferred to Adient related to spin-off	(665)	-
Cash paid related to prior acquisitions	(75)	-
Other - net	(2)	4
Cash provided by financing activities	1,915	40
Effect of exchange rate changes on cash and cash equivalents	12	5
Cash held for sale	105	(76)
Decrease in cash and cash equivalents	$ (121)	$ (206)

FOOTNOTES

1. Financial Summary

In the first quarter of fiscal 2017, the Company began evaluating the performance of its business units primarily on segment earnings before interest, taxes and amortization (EBITA), which represents income from continuing operations before income taxes and noncontrolling interests, excluding general corporate expenses, intangible asset amortization, net financing charges, significant restructuring and impairment costs, and the net mark-to-market adjustments related to pension and postretirement plans. Historical information has been revised to present the comparable periods on a consistent basis. Also in the first quarter of fiscal 2017, the Company began reporting the Automotive Experience business as a discontinued operation, which required retrospective application to previously reported financial information. As a result, the segment EBITA amounts shown below are for continuing operations and exclude the Automotive Experience business. In addition, the financial results for the three and nine months ended June 30, 2016 exclude the Tyco business.

(in millions; unaudited)	Three Months Ended June 30,				Nine Months Ended June 30,			
	2017		2016		2017		2016	
	Actual	Adjusted Non-GAAP	Actual	Adjusted Non-GAAP	Actual	Adjusted Non-GAAP	Actual	Adjusted Non-GAAP
Net sales (1)								
Building Technologies & Solutions	$ 6,074	$ 6,060	$ 3,635	$ 3,635	$ 16,831	$ 16,797	$ 9,741	$ 9,741
Power Solutions	1,609	1,609	1,519	1,519	5,205	5,205	4,842	4,842
Net sales	$ 7,683	$ 7,669	$ 5,154	$ 5,154	$ 22,036	$ 22,002	$ 14,583	$ 14,583
Segment EBITA (1)								
Building Technologies & Solutions	$ 912	$ 908	$ 440	$ 447	$ 2,000	$ 2,114	$ 915	$ 940
Power Solutions	304	304	280	281	996	997	922	923
Segment EBITA	1,216	1,212	720	728	2,996	3,111	1,837	1,863
Corporate expenses (2)	(172)	(122)	(126)	(94)	(605)	(358)	(323)	(237)
Amortization of intangible assets (3)	(108)	(90)	(22)	(22)	(383)	(285)	(62)	(62)
Mark-to-market gain (loss) for pension plans (4)	(45)	-	-	-	90	-	-	-
Restructuring and impairment costs (5)	(49)	-	(27)	-	(226)	-	(87)	-
EBIT (6)	842	1,000	545	612	1,872	2,468	1,365	1,564
Net financing charges (7)	(124)	(124)	(65)	(65)	(376)	(359)	(202)	(202)
Income from continuing operations before income taxes	718	876	480	547	1,496	2,109	1,163	1,362
Income tax provision (8)	(89)	(131)	(78)	(94)	(570)	(316)	(202)	(235)
Income from continuing operations	629	745	402	453	926	1,793	961	1,127
Income from continuing operations attributable to noncontrolling interests (9)	(74)	(74)	(55)	(57)	(147)	(147)	(116)	(131)
Net income from continuing operations attributable to JCI	$ 555	$ 671	$ 347	$ 396	$ 779	$ 1,646	$ 845	$ 996

Building Technologies & Solutions - Provides facility systems and services including comfort, energy and security management for the non-residential buildings market, and provides heating, ventilating, and air conditioning products and services, security products and services, fire detection and suppression products and services, and life safety products for the residential and non-residential building markets.

Power Solutions - Services both automotive original equipment manufacturers and the battery aftermarket by providing advanced battery technology, coupled with systems engineering, marketing and service expertise.

(1) The Company's press release contains financial information regarding adjusted net sales, adjusted segment EBITA and adjusted segment EBITA margins, which are non-GAAP performance measures. The Company's definition of adjusted segment EBITA excludes special items because these costs are not considered to be directly related to the underlying operating performance of its business units. Management believes these non-GAAP measures are useful to investors in understanding the ongoing operations and business trends of the Company.

The following is the three months ended June 30, 2017 and 2016 reconciliation of net sales, segment EBITA and segment EBITA margin as reported to adjusted net sales, adjusted segment EBITA and adjusted segment EBITA margin (unaudited):

(in millions)	Building Technologies & Solutions		Power Solutions		Consolidated JCI plc	
	2017	2016	2017	2016	2017	2016
Net sales as reported	$ 6,074	$ 3,635	$ 1,609	$ 1,519	$ 7,683	$ 5,154
Adjusting items:						
Nonrecurring purchase accounting impacts	(14)	-	-	-	(14)	-
Adjusted net sales	$ 6,060	$ 3,635	$ 1,609	$ 1,519	$ 7,669	$ 5,154
Segment EBITA as reported	$ 912	$ 440	$ 304	$ 280	$ 1,216	$ 720
Segment EBITA margin as reported	15.0%	12.1%	18.9%	18.4%	15.8%	14.0%
Adjusting items:						
Transaction costs	6	-	-	1	6	1
Integration costs	14	7	-	-	14	7
Nonrecurring purchase accounting impacts	(24)	-	-	-	(24)	-
Adjusted segment EBITA	$ 908	$ 447	$ 304	$ 281	$ 1,212	$ 728
Adjusted segment EBITA margin	15.0%	12.3%	18.9%	18.5%	15.8%	14.1%

The following is the nine months ended June 30, 2017 and 2016 reconciliation of net sales, segment EBITA and segment EBITA margin as reported to adjusted net sales, adjusted segment EBITA and adjusted segment EBITA margin (unaudited):

(in millions)	Building Technologies & Solutions		Power Solutions		Consolidated JCI plc	
	2017	2016	2017	2016	2017	2016
Net sales as reported	$ 16,831	$ 9,741	$ 5,205	$ 4,842	$ 22,036	$ 14,583
Adjusting items:						
Nonrecurring purchase accounting impacts	(34)	-	-	-	(34)	-
Adjusted net sales	$ 16,797	$ 9,741	$ 5,205	$ 4,842	$ 22,002	$ 14,583
Segment EBITA as reported	$ 2,000	$ 915	$ 996	$ 922	$ 2,996	$ 1,837
Segment EBITA margin as reported	11.9%	9.4%	19.1%	19.0%	13.6%	12.6%
Adjusting items:						
Transaction costs	33	10	1	1	34	11
Integration costs	44	15	-	-	44	15
Nonrecurring purchase accounting impacts	37	-	-	-	37	-
Adjusted segment EBITA	$ 2,114	$ 940	$ 997	$ 923	$ 3,111	$ 1,863
Adjusted segment EBITA margin	12.6%	9.6%	19.2%	19.1%	14.1%	12.8%

(2) Adjusted Corporate expenses for the three months ended June 30, 2017 excludes $40 million of integration costs and $10 million of transaction costs. Adjusted Corporate expenses for the nine months ended June 30, 2017 excludes $185 million of integration costs, $58 million of transaction costs and $4 million of separation costs. Adjusted Corporate expenses for the three months ended June 30, 2016 excludes $21 million of transaction costs and $11 million of separation costs. Adjusted Corporate expenses for the nine months ended June 30, 2016 excludes $46 million of separation costs and $40 million of transaction costs.

(3) Adjusted amortization of intangible assets for the three and nine months ended June 30, 2017 excludes $18 million and $98 million, respectively, of nonrecurring asset amortization related to Tyco purchase accounting.

(4) The three months ended June 30, 2017 pension mark-to-market loss of $45 million and the nine months ended June 30, 2017 pension mark-to-market gain of $90 million due to lump sum payouts for certain U.S. pension plans are excluded from the adjusted non-GAAP results.

(5) The three and nine months ended June 30, 2017 restructuring and impairment charges of $49 million and $226 million, respectively, are excluded from the adjusted non-GAAP results. The three and nine months ended June 30, 2016 restructuring and impairment charges of $27 million and $87 million, respectively, are excluded from the adjusted non-GAAP results.

(6) Management defines earnings before interest and taxes (EBIT) as income from continuing operations before net financing charges, income taxes and noncontrolling interests.

(7) Adjusted net financing charges for the nine months ended June 30, 2017 exclude $17 million of transaction costs related to the debt exchange offers.

(8) Adjusted income tax provision for the three months ended June 30, 2017 excludes the tax benefits of the pension mark-to-market loss of $18 million, restructuring and impairment costs of $15 million, integration costs of $9 million and transaction costs of $2 million, partially offset by the tax provision for Tyco nonrecurring purchase accounting impacts of $2 million. Adjusted income tax provision for the nine months ended June 30, 2017 excludes the non-cash tax charge of $457 million related to establishment of a deferred tax liability on the outside basis difference of the Company's investment in certain subsidiaries of the Scott Safety business and the tax provision for the pension mark-to-market net gain of $36 million, partially offset by the tax benefits of changes in entity tax status of $101 million, restructuring and impairment costs of $49 million, integration costs of $41 million, Tyco nonrecurring purchase accounting impacts of $36 million and transaction costs of $12 million. Adjusted income tax provision for the three months ended June 30, 2016 excludes the tax benefits of restructuring and impairment costs of $12 million, transaction costs of $3 million and integration costs of $1 million. Adjusted income tax provision for the nine months ended June 30, 2016 excludes the tax benefits of restructuring and impairment costs of $24 million, transaction costs of $6 million, integration costs of $2 million and separation costs of $1 million.

(9) Adjusted income from continuing operations attributable to noncontrolling interests for the three months ended June 30, 2016 excludes $2 million for the noncontrolling interest impact of integration costs. Adjusted income from continuing operations attributable to noncontrolling interests for the nine months ended June 30, 2016, excludes $9 million for the noncontrolling interest impact of transaction/integration costs and $6 million for the noncontrolling interest impact of restructuring and impairment costs.

2. 2016 Supplemental Combined Information

As a result of the reverse merger between JCI and Tyco, which closed on September 2, 2016, the Company is providing supplemental combined financial information. As supplemental information that management believes will be useful to investors, the Company has provided unaudited selected historical information which combines JCI's historical Building Efficiency business with historical Tyco results of operations as if these businesses had been operated together during the periods presented.

The merger is accounted for as a reverse acquisition with JCI considered to be acquiring Tyco for accounting purposes. As a result, the amounts reflected in Column A in the below table present the historical results of JCI, revised for the reporting changes described within footnote 1 above. The amounts in Column B reflect the impact of the special items, as set forth in the notes to the table and within footnote 1 above. The amounts in Column C reflect the inclusion of Tyco's historical results for the period prior to the merger on an adjusted basis.

For the avoidance of doubt, this supplemental combined information is not intended to be, and was not, prepared on a basis consistent with the unaudited pro forma condensed combined financial information in Exhibit 99.3 to the Company's Current Report on Form 8-K/A filed October 3, 2016 with the U.S. Securities and Exchange Commission (the "Pro Forma 8-K/A Filing"), which provides the pro forma financial information required by Item 9.01(b) of Form 8-K. The supplemental combined information is intentionally different from, but does not supersede, the pro forma financial information in the Pro Forma 8-K/A Filing.

In addition, the supplemental combined information does not purport to indicate the results that actually would have been obtained had the JCI and Tyco businesses been operated together on the basis of the new segment structure during the periods presented, or which may be realized in the future.

Amounts Adjusted for Certain Special Items

The supplemental combined information includes line items, such as net sales, income from continuing operations before income taxes, income tax provision, noncontrolling interest, net income and diluted EPS, that have been adjusted for the special items set forth in the notes to the table. Such amounts should be viewed in addition to, and not in lieu of, net sales, income from continuing operations before income taxes, income tax provision, noncontrolling interest, net income and diluted EPS and other financial measures on an unadjusted basis. In addition, per share amounts presented in the tables take into account the effects of (i) the issuance of ordinary shares to JCI shareholders in connection with the merger, and (ii) the consolidation of Tyco ordinary shares immediately prior to the merger. As a result, share counts reflect shares outstanding as of September 2, 2016 immediately following the consummation of the merger transaction.

The Company's management believes that these adjusted amounts, when considered together with the unadjusted amounts, provide information that is useful to investors in understanding period-over-period operating results separate and apart from items that may, or could, have a disproportionate positive or negative impact on results in any particular period. The Company's management also believes that these adjusted amounts enhance the ability of investors to analyze trends in the Company's underlying business and to better understand the Company's performance. In addition, the Company may utilize adjusted amounts as guides in forecasting, budgeting and long-term planning processes and to measure operating performance for compensation purposes. Adjusted amounts should be considered in addition to, and not as a substitute for, or superior to, unadjusted amounts.

(in millions, except per share data; unaudited)	Three Months Ended June 30, 2016				Nine Months Ended June 30, 2016			
	A	B	C	D	A	B	C	D
Net sales								
Building Technologies & Solutions	$ 3,635	$ -	$ 2,443	$ 6,078	$ 9,741	$ -	$ 7,138	$ 16,879
Power Solutions	1,519	-	-	1,519	4,842	-	-	4,842
Net sales	$ 5,154	$ -	$ 2,443	$ 7,597	$ 14,583	$ -	$ 7,138	$ 21,721
Income from continuing operations								
Building Technologies & Solutions	$ 440	$ 7	$ 398	$ 845	$ 915	$ 25	$ 1,099	$ 2,039
Power Solutions	280	1	-	281	922	1	-	923
Segment EBITA	720	8	398	1,126	1,837	26	1,099	2,962
Corporate expenses	(126)	32	(51)	(145)	(323)	86	(161)	(398)
Amortization of intangible assets	(22)	-	(87)	(109)	(62)	-	(260)	(322)
Restructuring and impairment costs	(27)	27	-	-	(87)	87	-	-
EBIT	545	67	260	872	1,365	199	678	2,242
Net financing charges	(65)	-	(45)	(110)	(202)	-	(133)	(335)
Income from continuing operations before income taxes	480	67	215	762	1,163	199	545	1,907
Income tax provision	(78)	(16)	(36)	(130)	(202)	(33)	(89)	(324)
Noncontrolling interest	(55)	(2)	1	(56)	(116)	(15)	2	(129)
Net income	$ 347	$ 49	$ 180	$ 576	$ 845	$ 151	$ 458	$ 1,454
Diluted weighted average shares	649.7			940	651.5			940
Diluted earnings per share	$ 0.53			$ 0.61	$ 1.30			$ 1.55

A - Johnson Controls, as reported.

B - Adjusted to exclude special items because these costs are not considered to be directly related to the underlying operating performance of the Company. Management believes these non-GAAP measures are useful to investors in better understanding the ongoing operations and business trends of the Company. The special items are described by line item in footnote 1 above. The income tax provision and noncontrolling interest adjustments are a result of the special items discussed in footnote 1.

C - Includes Tyco adjusted non-GAAP results for the three and nine months ended June 30, 2016, as if the merger occurred October 1, 2015. Tyco's first three fiscal quarters of 2016 ended on the last Friday of December, March and June, while JCI's fiscal quarters ended on the last day of each such month. Because the historical statements of income of each company represent full and equivalent quarterly periods, no adjustments were made to align the fiscal quarters. The income tax provision also includes an adjustment to arrive at an annualized 17% tax rate for fiscal 2016 as a combined company.

D - Combined financial information as if the merger with Tyco was completed on October 1, 2015. Reflects annual 17% tax rate and 940 million share count.

3. Organic Adjusted Net Sales Growth Reconciliation

The components of the changes in adjusted net sales for the three months ended June 30, 2017 versus the three months ended June 30, 2016, including organic net sales, is shown below (unaudited):

(in millions)	Combined Adjusted Net Sales for the Three Months Ended June 30, 2016	Foreign Currency		Acquisitions/ Divestitures, Net		Lead Impact		Organic Net Sales		Adjusted Net Sales for the Three Months Ended June 30, 2017	
Building Technologies & Solutions	$ 6,078	$ (76)	-1.3%	$ (68)	-1.1%	$ -	-	$ 126	2.1%	$ 6,060	-0.3%
Power Solutions	1,519	(5)	-0.3%	-	-	124	8.2%	(29)	-1.9%	1,609	5.9%
Total net sales	$ 7,597	$ (81)	-1.1%	$ (68)	-0.9%	$ 124	1.6%	$ 97	1.3%	$ 7,669	0.9%

The components of the changes in adjusted net sales for the nine months ended June 30, 2017 versus the nine months ended June 30, 2016, including organic net sales, is shown below (unaudited):

(in millions)	Combined Adjusted Net Sales for the Nine Months Ended June 30, 2016	Foreign Currency		Acquisitions/ Divestitures, Net		Lead Impact		Organic Net Sales		Adjusted Net Sales for the Nine Months Ended June 30, 2017	
Building Technologies & Solutions	$ 16,879	$ (143)	-0.8%	$ (169)	-1.0%	$ -	-	$ 230	1.4%	$ 16,797	-0.5%
Power Solutions	4,842	(20)	-0.4%	-	-	298	6.2%	85	1.8%	5,205	7.5%
Total net sales	$ 21,721	$ (163)	-0.8%	$ (169)	-0.8%	$ 298	1.4%	$ 315	1.5%	$ 22,002	1.3%

4. Diluted Earnings Per Share Reconciliation

The Company's press release contains financial information regarding adjusted earnings per share, which is a non-GAAP performance measure. The adjusting items include transaction/integration/separation costs, nonrecurring purchase accounting impacts related to the Tyco merger, mark-to-market gain or loss for pension plans, restructuring and impairment costs, and discrete tax items. The Company excludes these items because they are not considered to be directly related to the underlying operating performance of the Company. Management believes these non-GAAP measures are useful to investors in understanding the ongoing operations and business trends of the Company.

A reconciliation of diluted earnings per share as reported to diluted adjusted earnings per share for the respective periods is shown below (unaudited):

	Net Income Attributable to JCI plc		Net Income Attributable to JCI plc from Continuing Operations		Net Income Attributable to JCI plc		Net Income Attributable to JCI plc from Continuing Operations	
	Three Months Ended June 30,		Three Months Ended June 30,		Nine Months Ended June 30,		Nine Months Ended June 30,	
	2017	2016	2017	2016	2017	2016	2017	2016
Earnings per share as reported for JCI plc	$ 0.59	$ 0.59	$ 0.59	$ 0.53	$ 0.78	$ 0.47	$ 0.82	$ 1.30
Adjusting items:								
Transaction costs	0.02	0.03	0.02	0.03	0.12	0.07	0.12	0.07
Related tax impact	-	-	-	-	(0.01)	(0.01)	(0.01)	(0.01)
Integration costs	0.06	0.01	0.06	0.01	0.24	0.02	0.24	0.02
Related tax impact	(0.01)	-	(0.01)	-	(0.04)	-	(0.04)	-
Separation costs	-	0.21	-	0.02	0.09	0.51	-	0.07
Related tax impact	-	(0.02)	-	-	-	(0.04)	-	-
Nonrecurring purchase accounting impacts	(0.01)	-	(0.01)	-	0.14	-	0.14	-
Related tax impact	-	-	-	-	(0.04)	-	(0.04)	-
Mark-to-market loss (gain) for pension plans	0.05	-	0.05	-	(0.10)	-	(0.10)	-
Related tax impact	(0.02)	-	(0.02)	-	0.04	-	0.04	-
Restructuring and impairment costs	0.05	0.16	0.05	0.04	0.24	0.50	0.24	0.12
Related tax impact	(0.02)	(0.04)	(0.02)	(0.02)	(0.05)	(0.06)	(0.05)	(0.04)
Discrete tax items	-	0.13	-	-	0.40	1.33	0.38	-
Adjusted earnings per share for JCI plc*	$ 0.71	$ 1.07	$ 0.71	$ 0.61	$ 1.80	$ 2.78	$ 1.74	$ 1.53

* May not sum due to rounding.

The Company has presented forward-looking statements regarding adjusted EPS from continuing operations for the fourth quarter of 2017 and the full fiscal year of 2017, which is a non-GAAP financial measure. This non–GAAP financial measure is derived by excluding certain amounts, expenses or income from the corresponding financial measure determined in accordance with GAAP. The determination of the amounts that are excluded from this non-GAAP financial measure is a matter of management judgment and depends upon, among other factors, the nature of the underlying expense or income amounts recognized in a given period, including but not limited to the high variability of the net mark-to-market adjustments related to pension and post-retirement plans. We are unable to present a quantitative reconciliation of the aforementioned forward-looking non-GAAP financial measure to its most directly comparable forward-looking GAAP financial measure because such information is not available and management cannot reliably predict all of the necessary components of such GAAP measure without unreasonable effort or expense. The unavailable information could have a significant impact on the Company's fourth quarter 2017 and full year 2017 GAAP financial results.

The following table reconciles the denominators used to calculate basic and diluted earnings per share for JCI plc (in millions; unaudited):

	Three Months Ended June 30,		Nine Months Ended June 30,	
	2017	2016	2017	2016
Weighted Average Shares Outstanding for JCI plc				
Basic weighted average shares outstanding	935.4	644.9	937.2	647.0
Effect of dilutive securities:				
Stock options, unvested restricted stock and unvested performance share awards	9.0	4.8	9.6	4.5
Diluted weighted average shares outstanding	944.4	649.7	946.8	651.5

5. Mark-to-Market of Pension and Postretirement Plans

The pension and postretirement mark-to-market gain or loss for each period is excluded from adjusted diluted earnings per share. The three months ended June 30, 2017 pension mark-to-market loss of $45 million and the nine months ended June 30, 2017 pension mark-to-market gain of $90 million are due to lump sum payouts for certain U.S. pension plans. There was no mark-to-market gain or loss for pension and postretirement plans in the three or nine months ended June 30, 2016.

6. Acquisitions and Divestitures

On March 16, 2017, the Company announced that it signed a definitive agreement to sell its Scott Safety business to 3M for approximately $2.0 billion. Net cash proceeds from the transaction are expected to approximate $1.8 to $1.9 billion. Scott Safety is a leader in the design, manufacture and sale of high performance respiratory protection, gas and flame detection, thermal imaging and other critical products for fire services, law enforcement, industrial, oil and gas, chemical, armed forces, and homeland defense end markets. The transaction is expected to close in the first quarter of fiscal 2018, subject to customary closing conditions including required regulatory approval. The Scott Safety business is included within assets held for sale and liabilities held for sale in the accompanying condensed consolidated statement of financial position as of June 30, 2017.

On October 31, 2016, the Company completed the spin-off of its Automotive Experience business by way of the transfer of the Automotive Experience business from JCI plc to Adient plc and the issuance of ordinary shares of Adient plc directly to holders of JCI plc ordinary shares on a pro rata basis. Following the separation, Adient plc is now an independent public company trading on the New York Stock Exchange (NYSE) under the symbol "ADNT." The Company did not retain any equity interest in Adient plc. Beginning in the first quarter of fiscal 2017, Adient's historical financial results are reflected in the Company's consolidated financial statements as a discontinued operation.

On September 2, 2016, JCI Inc. and Tyco completed their combination which was announced on January 25, 2016. The merger is accounted for as a reverse acquisition using the acquisition method of accounting in accordance with Accounting Standards Codification (ASC) 805, "Business Combinations." JCI Inc. is the accounting acquirer for financial reporting purposes. Accordingly, the historical consolidated financial statements of JCI Inc. for periods prior to this transaction are considered to be the historical financial statements of the Company. The total fair value of the consideration transferred was $19.7 billion. As part of the transaction in the fiscal 2016 fourth quarter, the Company recorded $16.4 billion of goodwill and $6.2 billion of intangible assets, of which $3.9 billion are subject to amortization.

On October 1, 2015, the Company formed a joint venture with Hitachi to expand its legacy Building Efficiency product offerings. The Company acquired a 60 percent ownership stake in the new entity for approximately $133 million ($563 million purchase price less cash acquired of $430 million).

7. Income Taxes

The Company's effective tax rate from continuing operations before consideration of the transaction/integration/separation costs, nonrecurring purchase accounting impacts related to the Tyco merger, mark-to-market gains or losses for pension plans, restructuring and impairment costs, and discrete tax items for the three months ending June 30, 2017 and 2016 is approximately 15 percent and 17 percent, respectively. The three months ended June 30, 2016 includes a non-cash tax charge of $85 million ($0.13) in discontinued operations related to changes in entity tax status associated with the spin-off of the Automotive Experience business.

8. Restructuring

The three and nine months ended June 30, 2017 includes restructuring and impairment costs of $49 million and $226 million, respectively, related primarily to workforce reductions, plant closures and asset impairments in the Building Technologies & Solutions and Power Solutions businesses, and at Corporate. The three and nine months ended June 30, 2016 restructuring and impairment costs of $27 million and $87 million, respectively, related primarily to workforce reductions, plant closures and asset impairments in the Building Technologies & Solutions business and at Corporate.