Johnson Controls and Tyco Creating a Global Industrial Leader

EPG Conference May 16, 2016



Alex Molinaroli Chairman and CEO



George Oliver CEO

Legal Disclosures

NO OFFER OR SOLICITATION

This communication is not intended to and does not constitute an offer to sell or the solicitation of an offer to subscribe for or buy or an invitation to purchase or subscribe for any securities or the solicitation of any vote or approval in any jurisdiction, nor shall there be any sale, issuance or transfer of securities in any jurisdiction in contravention of applicable law.

ADDITIONAL INFORMATION AND WHERE TO FIND IT

In connection with the proposed transaction between Johnson Controls, Inc. ("Johnson Controls") and Tyco International plc ("Tyco"), Tyco has filed with the U.S. Securities and Exchange Commission (the "SEC") a registration statement on Form S-4 that includes a preliminary joint proxy statement of Johnson Controls and Tyco that also constitutes a preliminary prospectus of Tyco (the "Joint Proxy Statement/Prospectus"). These materials are not yet final and will be amended. Johnson Controls and Tyco plan to mail to their respective shareholders the definitive Joint Proxy Statement/Prospectus in connection with the transaction after the registration statement has become effective. INVESTORS AND SECURITY HOLDERS OF JOHNSON CONTROLS AND TYCO ARE URGED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS AND OTHER RELEVANT DOCUMENTS FILED OR TO BE FILED WITH THE SEC CAREFULLY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT JOHNSON CONTROLS, TYCO, THE TRANSACTION AND RELATED MATTERS. Investors and security holders will be able to obtain free copies of the Joint Proxy Statement/Prospectus and other documents filed with the SEC by Johnson Controls and Tyco through the website maintained by the SEC at www.sec.gov. In addition, investors and security holders will be able to obtain free copies of the documents filed with the SEC by Johnson Controls as thareholder.Services@jci.com or by calling (800) 524-6220 and will be able to obtain free copies of the documents filed with the SEC by Johnson Controls as threeholder.Services@jci.com or by calling (600) 720-4333.



Legal Disclosures/Forward Looking Statements

PARTICIPANTS IN THE SOLICITATION

Johnson Controls, Tyco and certain of their respective directors, executive officers and employees may be considered participants in the solicitation of proxies in connection with the proposed transaction. Information regarding the persons who may, under the rules of the SEC, be deemed participants in the solicitation of the respective shareholders of Johnson Controls and Tyco in connection with the proposed transactions, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in the Joint Proxy Statement/Prospectus. Information regarding Johnson Controls' directors and executive officers is contained in Johnson Controls' proxy statement for its 2016 annual meeting of shareholders, which was filed with the SEC on December 14, 2015. Information regarding Tyco's directors and executive officers is contained in Tyco's proxy statement for its 2016 annual meeting of shareholders, which was filed with the SEC on January 15, 2016.

Johnson Controls Cautionary Statement Regarding Forward-Looking Statements

There may be statements in this communication that are, or could be, "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and, therefore, subject to risks and uncertainties, including, but not limited to, statements regarding Johnson Controls' or the combined company's future financial position, sales, costs, earnings, cash flows, other measures of results of operations, capital expenditures or debt levels are forward-looking statements. Words such as "may," "will," "expect," "intend," "estimate," "anticipate," "believe," "should," "forecast," "project" or "plan" or terms of similar meaning are also generally intended to identify forward-looking statements. Johnson Controls cautions that these statements are subject to numerous important risks, uncertainties, assumptions and other factors, some of which are beyond Johnson Controls' control, that could cause Johnson Controls or the combined company's actual results to differ materially from those expressed or implied by such forward-looking statements, including, among others, risks related to: Johnson Controls' and/or Tyco's ability to obtain necessary regulatory approvals and shareholder approvals or to satisfy any of the other conditions to the transaction on a timely basis or at all, any delay or inability of the combined company to realize the expected benefits and synergies of the transaction, changes in tax laws, regulations, rates, policies or interpretations, the loss of key senior management, anticipated tax treatment of the combined company, the value of the Tyco shares to be issued in the transaction, significant transaction costs and/or unknown liabilities, potential litigation relating to the proposed transaction, the



Forward Looking Statements/Required Disclosures

Johnson Controls Cautionary Statement Regarding Forward-Looking Statements (cont.)

risk that disruptions from the proposed transaction will harm Johnson Controls' business, competitive responses to the proposed transaction and general economic and business conditions that affect the combined company following the transaction. A detailed discussion of risks related to Johnson Controls' business is included in the section entitled "Risk Factors" in Johnson Controls' Annual Report on Form 10-K for the fiscal year ended September 30, 2015 field with the SEC on November 18, 2015 and Johnson Controls' quarterly reports on Form 10-Q filed with the SEC after such date, which are available at www.sec.gov and www.johnsoncontrols.com under the "Investors" tab. Any forward-looking statements in this communication are only made as of the date of this communication, unless otherwise specified, and, except as required by law, Johnson Controls assumes no obligation, and disclaims any obligation, to update such statements to reflect events or circumstances occurring after the date of this communication.

Tyco Cautionary Statement Regarding Forward-Looking Statements

This communication contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including, but not limited to, Tyco's expectations or predictions of future financial or business performance or conditions. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," continue, "positions," "plan," "predict," "project," "forecast," "guidance," "goal," "objective," "prospects," "possible" or "potential," by future conditional verbs such as "assume," "will," "would," "should," "could" or "may", or by variations of such words or by similar expressions. These forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made and we assume no duty to update forward-looking statements. Actual results may differ materially from current projections.

Forward-looking statements by their nature address matters that are, to different degrees, uncertain, such as statements about the consummation of the proposed transaction. Many factors could cause actual results to differ materially from these forward-looking statements, including, in addition to factors previously disclosed in Tyco's reports filed with the SEC, which are available at www.sec.gov and www.Tyco.com under the "Investor Relations" tab, and those identified elsewhere in this communication, risks relating to the completion of the proposed transaction on anticipated terms and timing, including obtaining shareholder and regulatory approvals, anticipated tax treatment, unforeseen liabilities, future capital expenditures,



Required Disclosures

Tyco Cautionary Statement Regarding Forward-Looking Statements (cont.)

revenues, expenses, earnings, synergies, economic performance, indebtedness, financial condition, losses, future prospects, business and management strategies for the management, expansion and growth of the new combined company's operations, the ability of Tyco and Johnson Controls to integrate their businesses successfully and to achieve anticipated synergies, changes in tax laws or interpretations, access to available financing, potential litigation relating to the proposed transaction, and the risk that disruptions from the proposed transaction will harm Tyco's business.

Annualized, pro forma, projected and estimated numbers are used for illustrative purpose only, are not forecasts and may not reflect actual results.

Statement Required by the Irish Takeover Rules

The directors of Johnson Controls accept responsibility for the information contained in this communication other than that relating to Tyco and the Tyco group of companies and the directors of Tyco and members of their immediate families, related trusts and persons connected with them. To the best of the knowledge and belief of the directors of Johnson Controls (who have taken all reasonable care to ensure that such is the case), the information contained in this communication for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.

The directors of Tyco accept responsibility for the information contained in this communication relating to Tyco and the directors of Tyco and members of their immediate families, related trusts and persons connected with them. To the best of the knowledge and belief of the directors of Tyco (who have taken all reasonable care to ensure such is the case), the information contained in this communication for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.

Centerview Partners LLC is a broker dealer registered with the United States Securities and Exchange Commission and is acting as financial advisor to Johnson Controls and no one else in connection with the proposed transaction. In connection with the proposed transaction, Centerview Partners LLC, its affiliates and related entities and its and their respective partners, directors, officers, employees and agents will not regard any other person as their client, nor will they be responsible to anyone other than Johnson Controls for providing the protections afforded to their clients or for giving advice in connection with the proposed transaction or any other matter referred to in this announcement.



Required Disclosures

Barclays Capital Inc. is a broker dealer registered with the United States Securities and Exchange Commission and is acting as financial advisor to Johnson Controls and no one else in connection with the proposed transaction. In connection with the proposed transaction, Barclays Capital Inc., its affiliates and related entities and its and their respective partners, directors, officers, employees and agents will not regard any other person as their client, nor will they be responsible to anyone other than Johnson Controls for providing the protections afforded to their clients or for giving advice in connection with the proposed transaction or any other matter referred to in this announcement.

Lazard Freres & Co. LLC, which is a registered broker dealer with the SEC, is acting for Tyco and no one else in connection with the proposed transaction and will not be responsible to anyone other than Tyco for providing the protections afforded to clients of Lazard Freres & Co. LLC, or for giving advice in connection with the proposed transaction or any matter referred to herein.

NOT FOR RELEASE, PUBLICATION OR DISTRIBUTION, IN WHOLE OR IN PART, IN, INTO OR FROM ANY JURISDICTION WHERE TO DO SO WOULD CONSTITUTE A VIOLATION OF THE RELEVANT LAWS OR REGULATIONS OF SUCH JURISDICTION.

This communication is not intended to be and is not a prospectus for the purposes of Part 23 of the Companies Act 2014 of Ireland (the "2014 Act"), Prospectus (Directive 2003/71/EC) Regulations 2005 (S.I. No. 324 of 2005) of Ireland (as amended from time to time) or the Prospectus Rules issued by the Central Bank of Ireland pursuant to section 1363 of the 2014 Act, and the Central Bank of Ireland ("CBI") has not approved this communication.



Mega Trends Inform Our Strategies And Investments







Demographics



Technology







Buildings & Urban Environments

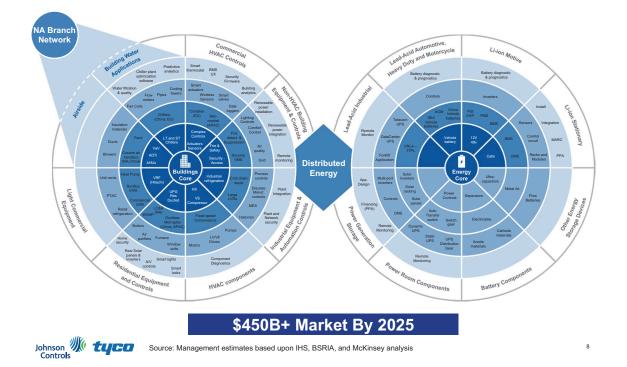
- Asia as global growth engine
- China demand in urban clusters and districts
- Increase in value of lifecycle cost
- Convergence driving demand shift to smart building solutions
- Evolving business models

Energy Storage & Distribution

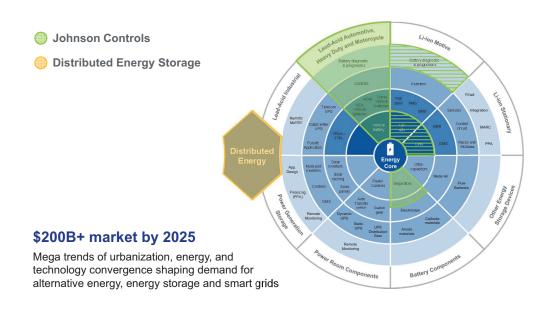
- Asia as global growth engine
- Renewables driving significant growth in stationary
- Regulation driving technology shift in automotive
- Evolving business models



Strategic Growth Platforms

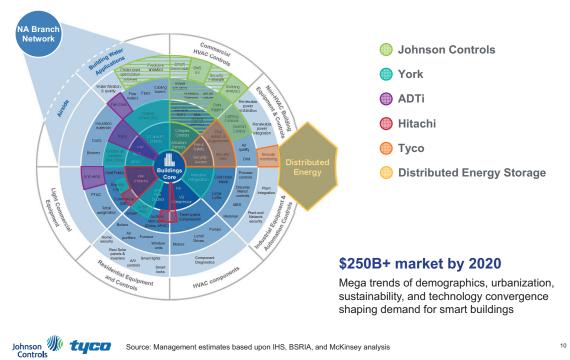


Energy



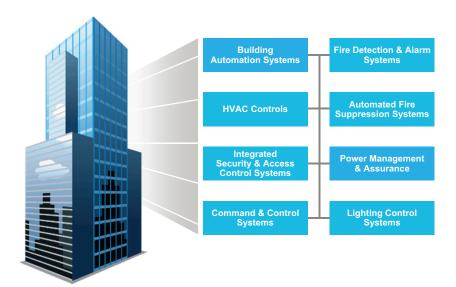


Buildings



Source: Management estimates based upon IHS, BSRIA, and McKinsey analysis

Combination Creates Ability To Deliver Total Infrastructure Solutions With Further Advantage As Technology Converges





Across Key Vertical Markets With Expertise To Understand The Unique Challenges, Regulations And Compliance Issues For Each





Creating A Global Industrial Leader





Investment Highlights

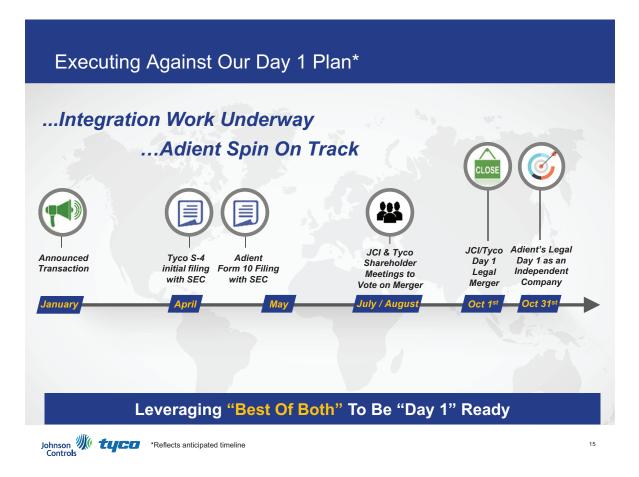


- World's leading provider of Buildings and Energy Storage technologies, solutions and services with 2016 pro-forma revenue of ~\$30B*
- Industry leading brands and technologies with deep innovation pipelines
- Significant scale advantage global footprint and distinctive technical expertise across businesses
- Compelling value creation for shareholders through productivity initiatives, synergies and significant growth opportunities
- Committed to maintaining strong investment-grade credit metrics with increased financial flexibility

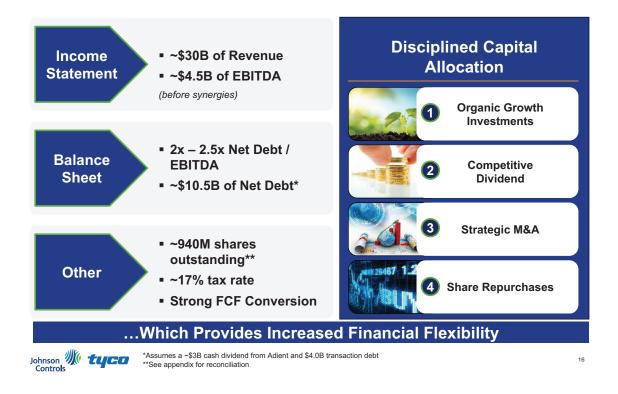
Uniquely Positioned To Provide Most Comprehensive Portfolio Of Building And Energy Solutions



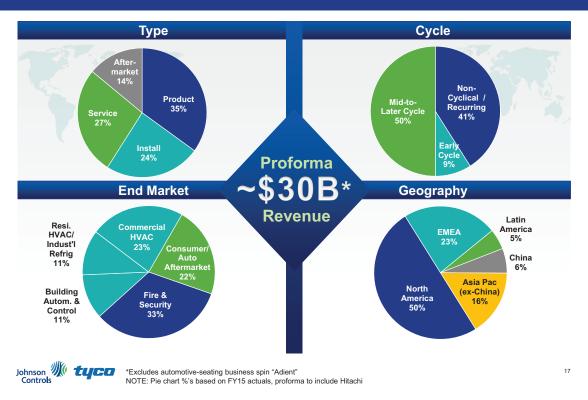
*Excludes automotive-seating business spin "Adient"

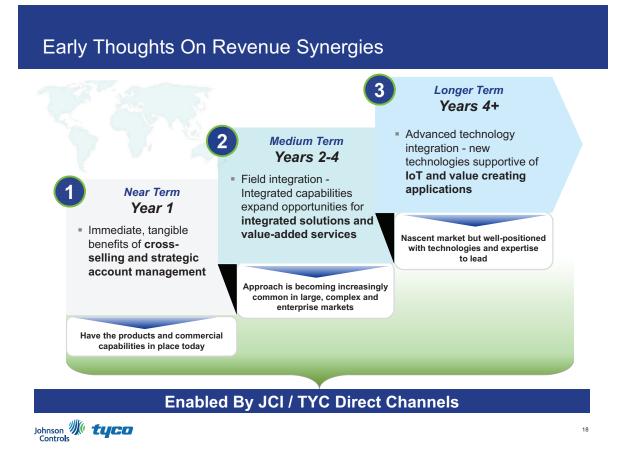


Combined Company Has A Stronger Financial Profile...

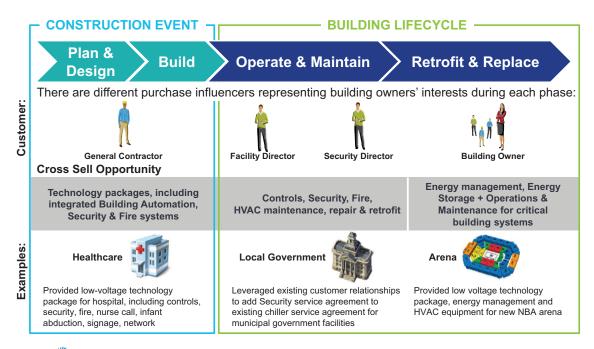


Balanced Revenue Mix Provides Strong Base For Growth And Durability Through The Cycle



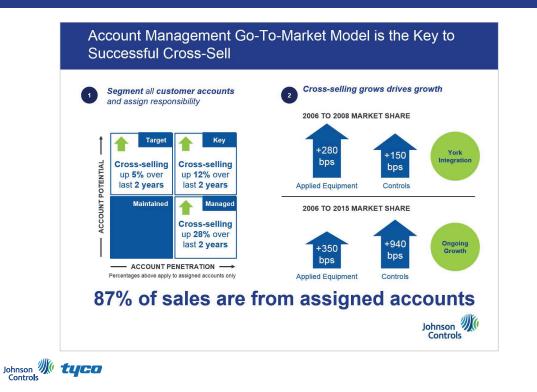


Johnson Controls Has Proven Ability To Grow Through Portfolio Selling

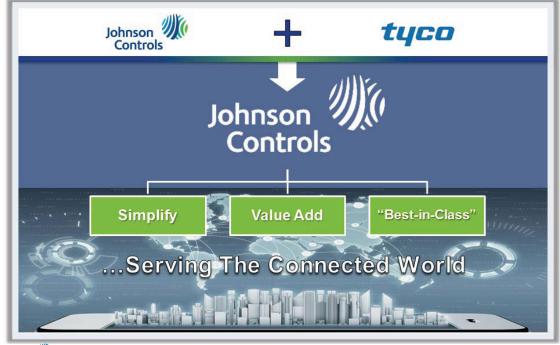


Johnson Controls

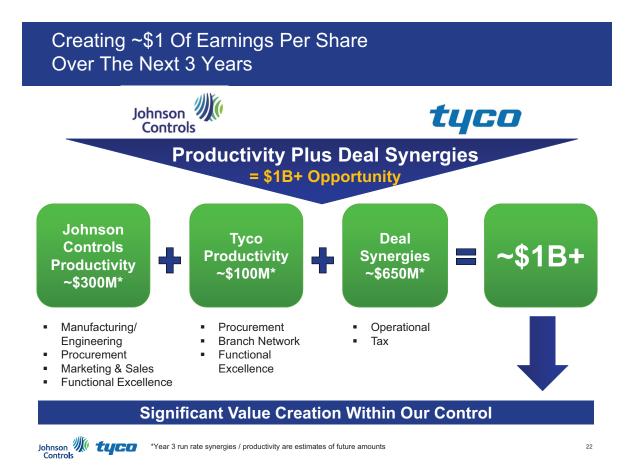
York Integration Experience Drives Confidence In Cross-Selling Opportunity



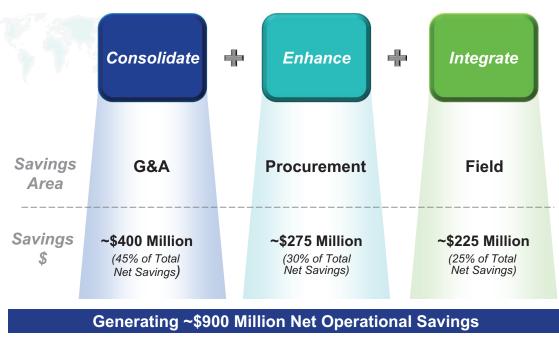
Combined Company Able To Leverage Connectivity & Drive Synergies For A "Smarter" Customer Offering



Johnson 🦉 **tyco** Controls



Elements Of Our Cost Synergy & Productivity Plans

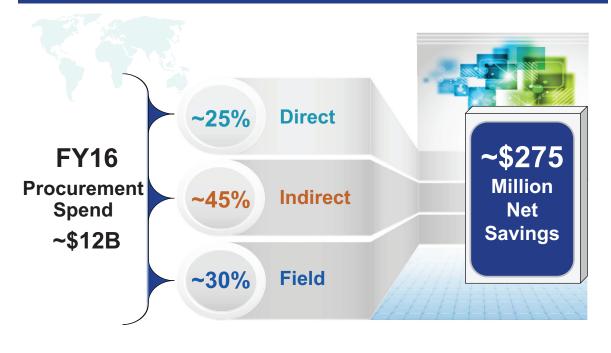


Consolidate: Leverage Combined Structure

~\$2 Billion Cost Base HR Finance Legal Areas of • IT Savings: Other G&A Public ~\$400M Company Net Costs Savings Functional Excellence Duplicative Spend



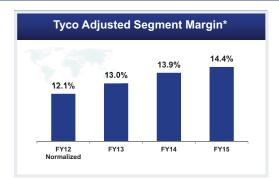
Enhance: Savings Through Scale And Best Practices



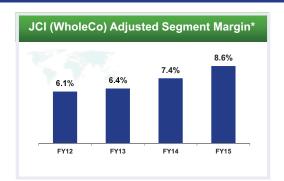
Integrate: Drive Savings In Manufacturing, Engineering And Business Unit Integration



A Proven History Of Operational Execution...



- 230bps segment margin expansion over 3 year period
 - ~20% segment income growth
- Segment margin expansion primarily driven from restructuring and productivity benefits
 - Procurement
 - Branch Network Optimization
 - Functional Transformation



- 250bps of segment margin expansion over 3 year period
 - ~44% adjusted segment income growth
 - Segment margin expansion aided by significant restructuring and operational efficiencies
 - Leading manufacturing capabilities
 - JCOS-driven improved processes
- Proven ability to integrate over many significant M&A transactions

... Driving Transformation And Building Strong Fundamentals

Compelling Combination With Significant Value Creation



Global leader in Building Automation, Controls, Fire, Security, HVAC Equipment and Energy Storage Systems



Strong balance sheet with balanced capital allocation



Diversified exposure across the business cycle with significant service and aftermarket revenue



\$1 billion+ in initiatives within our control creating ~\$1 of earnings per share over the next 3 years

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Johnson Me tyco

Combined company well positioned to drive earnings growth



JCI + Tyco Proforma Share Reconciliation (Approximation)

(in millions, except stock split ratio)		
Tyco diluted shares	430	
Reverse stock split	x 0.955	
Tyco post-stock split diluted shares	411	Α
JCI diluted shares	653	
Less: expected share repurchase (\$500M)	(13)	
Less: \$3.9B cash to JCI shareholders	(111)	
Adjusted JCI diluted shares	529	В
Total combined company diluted shares	940	A+B



Transaction Highlights

Name & Relative Ownership	 Johnson Controls and Tyco to combine under the existing Tyco entity and the combined company will be called Johnson Controls plc Johnson Controls shareholders will own ~56% of the combined company shares (plus receive ~\$3.9bn cash consideration in the merger) and Tyco will own ~44% of the combined company shares
Shareholder Consideration	 Tyco will effect a reverse stock split so that Tyco shareholders will receive a fixed exchange ratio of 0.9550 shares of the combined company for each of their existing Tyco shares Johnson Controls shareholders receive 1 share of the combined company for each Johnson Controls share, or may elect to receive cash equal to \$34.88 per share (volume weighted 5-day average share price as of signing) for some or all of their Johnson Controls shares Subject to proration so that ~\$3.9bn aggregate cash is paid to Johnson Controls shareholders in merger Shares to remain NYSE listed and traded under the "JCI" ticker
Headquarters	Global headquarters: Cork, IrelandNorth America operations: Milwaukee, Wisconsin
Board of Directors	6 directors from Johnson Controls, 5 directors from TycoIncludes Alex Molinaroli and George Oliver
Leadership	 Johnson Controls's Chairman and CEO will serve as Chairman and CEO of the combined company for 18 months and then become Executive Chairman for 12 months Tyco's CEO will serve as President and Chief Operating Officer for 18 months and then become CEO for 12 months, and then succeed to Chairman and CEO
Closing	 Expected October 1, 2016, subject to customary closing conditions, including Johnson Controls and Tyco shareholder approvals and regulatory approvals Planned Adient spin-off to occur post merger, expected October 31, 2016



What Each Shareholder Receives



Non-GAAP Reconciliation: Tyco Segment Operating Margin FY12 – FY15

	FY12		FY13		FY14		FY15	
	FY12		FY13		FY14		FY15	
	Revenue		Revenue		Revenue		Revenue	
Revenue (GAAP)	\$9,875		\$10,058		\$10,332		\$9,902	
	Segment Operating Income	Margin	Segment Operating Income	Margin	Segment Operating Income	Margin	Segment Operating Income	Margin
Segment Operating Income (GAAP)	\$1,167	11.8%	\$1,143	11.4%	\$1,376	13.3%	\$1,376	13.9%
Separation costs included in SG&A	5		49		51		2	
(Gains) / losses on divestitures, net included in SG&A	7		15		1		31	
Acquisition / integration costs	9		4		3		5	
Environmental remediation	17		100					
Legacy legal items	29						1	
Amortization of inventory step-up							4	
Amortization of acquired backlog							2	
Loss on sale of investment					7			
Total Before Special Items	\$1,234	12.5%	\$1,311	13.0%	\$1,438	13.9%	\$1,421	14.4%
Anticipated dis-synergies in NA IS&S segment	(35)							
Normalized	\$1,199	12.1%]					



Non-GAAP Reconciliation: Johnson Controls Segment Operating Margin FY12 – FY15

Revenue (GAAP)	FY12 FY12 Revenue \$36,310		FY13 FY13 Revenue \$37,145	3	FY14 FY14 Revenue \$38,749		FY15 FY15 Revenue \$37,179	
Segment Income (GAAP)	Segment Income \$2,227	Margin 6.1%	Segment Income \$2,511	Margin 6.8%	Segment Income \$2,721	Margin 7.0%	Segment Income \$3,258	Margin 8.8%
Transaction / Integration / Separation Costs (Gains) / losses on divestitures, included in SG&A	(35)		(60)		39 95		91 (145)	
Pension Settlement Restructuring & Impairment	33		(69)		15			
Segment Income (Non-GAAP)	\$2,225	6.1%	\$2,382	6.4%	\$2,870	7.4%	\$3,204	8.6%

