# News release



# Johnson Controls to provide maintenance services for buildings at Shell's Albian Sands mining operation in Canada

**LONDON, UK – September 5, 2012 –** Johnson Controls Global WorkPlace Solutions (GWS), a leading provider of facilities, corporate real estate and energy management to many of the world's largest companies, has been awarded the contract to provide maintenance and improvement services to buildings at Shell's Albian Sands mining operation in northern Alberta, Canada.

The new agreement builds on a long-standing relationship between the two companies that began in 2009. It is significant because it will be the first time that Johnson Controls GWS will provide facilities management services to a mining operation in the area. Johnson Controls GWS will provide maintenance and improvements to Shell buildings and trailer complexes, which occupy more than 600,000 square feet.

Johnson Controls GWS, Vice President Oil and Gas Market, Paul Morgan, said: "The partnership between Johnson Controls and Shell is a good example of a mutually beneficial business relationship developing over time. We currently manage a range of facilities for Shell, including fuel retail sites, offices, data centers and laboratories, however, this new agreement will see us provide direct support to Shell's mining operations for the first time. We have a strong team who are well prepared to take on the challenges associated with managing the risk and safety concerns around these sites. As with all Shell facilities, the focus will remain on health and safety, the environment and security."

Johnson Controls GWS also manages and maintains 11,000 of Shell's fuel retail sites in 24 countries in EMEA, the Americas and Asia-Pacific, as well as a variety of real estate in the US, Brazil and the Netherlands, where it manages the company's Hague headquarters.

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# **About Johnson Controls Global WorkPlace Solutions**

Johnson Controls Global WorkPlace Solutions is a leading provider of facilities, commercial real estate and energy management for many of the world's largest companies. We create business advantage for our customers through tailored solutions that optimize their real estate performance and employee productivity while reducing total occupancy costs. Our 21,000 employees have delivered over \$3 billion in savings for our customers over the last 10 years and ensure the business continuity of the 1.8 billion square feet of real estate that we manage in more than 75 countries.

### **About Johnson Controls**

Johnson Controls is a global diversified technology and industrial leader serving customers in over 150 countries. Our 162,000 employees create quality products, services and solutions to optimize energy and operational efficiencies of buildings; lead-acid automotive batteries and advanced batteries for hybrid and electric vehicles; and interior systems for automobiles. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. Through our growth strategies and by increasing market share

we are committed to delivering value to shareholders and making our customers successful. In 2012, Corporate Responsibility Magazine recognized Johnson Controls as the #5 company in its annual "100 Best Corporate Citizens" list.

For additional information, please visit <a href="http://www.johnsoncontrols.com">http://www.johnsoncontrols.com</a>.

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