

## **Johnson Controls ranked on IAOP list of top-100 global outsourcing companies for eighth consecutive year**

**LONDON, UK – May 16, 2013** – Johnson Controls has earned a top rating for the eighth consecutive year from the International Association of Outsourcing Professionals' (IAOP). Johnson Controls' inclusion in this year's IAOP *Global Outsourcing 100* list is on the strength of its real estate and facilities management business.

"As applicants continually raise the bar and as the outsourcing industry continues to grow and mature in many markets, competition is tougher," said Jag Dalal, managing director of thought leadership, IAOP and chairman of the judges' panel. "Being named to *The Global Outsourcing 100* and *The World's Best Outsourcing Advisors* is a great achievement, particularly given the strong competition, and we are proud to recognize Johnson Controls for its excellence."

Johnson Controls was ranked the 10<sup>th</sup> best global outsourcing company on the 2013 list, up from 16<sup>th</sup> place in 2012. *The Global Outsourcing 100* is comprised of companies from a variety of outsourcing sectors including information technology, business process outsourcing, facility services, real estate and capital asset management, manufacturing and logistics.

The ranking is based on the size and growth of a company, along with customer references and external company recognition. The independent panel of judges gave high scores for Johnson Controls' executive leadership, global presence, company certifications and employee management.

The company was also recognized on a number of *Global Outsourcing 100* sub-lists, including corporate social responsibility in outsourcing, oil and natural gas, pharmaceuticals, technology, as well as real estate and capital asset management.

"Being listed as one of world's top companies in the outsourcing sector for eight consecutive years is testament to the dedication of our teams," said Guy Holden, Johnson Controls Global WorkPlace Solutions, vice president and general manager. "The facilities management and real estate outsourcing sector is changing in that contracts are becoming far more global in nature, which means that we increasingly support customers in emerging markets. The key to success in our marketplace is continuous improvement, coupled with the development of specialist services in our key markets."

Johnson Controls enjoys partnerships with a number of its customers that are more than 20 years old, which demonstrates the company's ability to provide additional value to multi-generation contracts.

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### **About Johnson Controls Global WorkPlace Solutions**

Johnson Controls Global WorkPlace Solutions is a leading provider of facilities, corporate real estate and energy management for many of the world's largest companies. We create

business advantage for our customers through tailored solutions that optimize their real estate performance and employee productivity while reducing total occupancy costs. Our 21,000 employees have delivered over \$3 billion in savings for our customers over the last 10 years and ensure the business continuity of the 1.8 billion square feet of real estate that we manage in more than 75 countries.

### **About Johnson Controls**

Johnson Controls is a global diversified technology and industrial leader serving customers in more than 150 countries. Our 168,000 employees create quality products, services and solutions to optimize energy and operational efficiencies of buildings; lead-acid automotive batteries and advanced batteries for hybrid and electric vehicles; and interior systems for automobiles. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. Through our growth strategies and by increasing market share we are committed to delivering value to shareholders and making our customers successful. In 2013, Corporate Responsibility Magazine recognized Johnson Controls as the #14 company in its annual "100 Best Corporate Citizens" list.

For additional information, please visit <http://www.johnsoncontrols.com>.

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### **About IAOP**

The International Association of Outsourcing Professionals® (IAOP®) is the global, standard-setting organization and advocate for the outsourcing profession. With more than 120,000 members and affiliates worldwide, IAOP helps companies increase their outsourcing success rate, improve their outsourcing ROI, and expand the opportunities for outsourcing across their businesses.

To learn more, visit <http://www.IAOP.org>.

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