

## **IAOP Ranks Johnson Controls in List of Top 100 Global Outsourcing Firms For Seventh Year Running**

**LONDON, UK – July 17, 2012** – Johnson Controls Global WorkPlace Solutions (GWS), a leading provider of facilities, corporate real estate and energy management to many of the world's largest companies, has been ranked for the seventh consecutive year on the International Association of Outsourcing Professionals' (IAOP) *Global Outsourcing 100*, which recognizes the world's best outsourcing service providers.

IAOP Chairman, Michael Corbett said: "In today's economy, it is more important than ever for outsourcing end users to be able to easily identify and select the right company for their outsourcing needs. *The Global Outsourcing 100* is essential for companies who are looking for proven leaders and rising stars of the outsourcing industry."

Johnson Controls GWS was 16 on the list. The ranking is based on the size and growth of a company, along with customer references and company recognition, in which Johnson Controls scored highly. The independent panel of judges particularly acknowledged Johnson Controls' executive leadership, global presence and company certifications, where the company was awarded maximum marks in all three categories.

Johnson Controls GWS, Vice President and General Manager, Guy Holden, said: "Being listed as one of world's top companies in the outsourcing sector for seven consecutive years, shows our people work hard and are dedicated. The outsourcing market is growing rapidly as more clients from a variety of industries outsource building management and real estate to a single service provider globally. I am very excited for what the future of the industry holds for Johnson Controls GWS."

In 2011, the IAOP's *Globalization Today* magazine also recognized Guy Holden in its "Powerhouse 25", which listed the top professionals driving the global outsourcing industry.

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### **About Johnson Controls Global WorkPlace Solutions**

Johnson Controls Global WorkPlace Solutions is a leading provider of facilities, commercial real estate and energy management for many of the world's largest companies. We create business advantage for our customers through tailored solutions that optimize their real estate performance and employee productivity while reducing total occupancy costs. Our 21,000 employees have delivered over \$3 billion in savings for our customers over the last 10 years and ensure the business continuity of the 1.8 billion square feet of real estate that we manage in more than 75 countries.

### **About Johnson Controls**

Johnson Controls is a global diversified technology and industrial leader serving customers in over 150 countries. Our 162,000 employees create quality products, services and solutions to optimize energy and operational efficiencies of buildings; lead-acid automotive batteries

# News release



and advanced batteries for hybrid and electric vehicles; and interior systems for automobiles. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. Through our growth strategies and by increasing market share we are committed to delivering value to shareholders and making our customers successful. In 2012, Corporate Responsibility Magazine recognized Johnson Controls as the #5 company in its annual "100 Best Corporate Citizens" list.

For additional information, please visit <http://www.johnsoncontrols.com>.

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