

## **Johnson Controls and BP to exceed 20-year partnership with contract extension**

**LONDON, UK – March 28, 2012** - Johnson Controls Global WorkPlace Solutions (GWS), a leading provider of facilities, commercial real estate and energy management to many of the world's largest companies, has extended its global partnership to provide facilities management services to BP.

The new four-year agreement will take the relationship between the companies beyond the 20-year mark. It was awarded to Johnson Controls GWS for its proven track record in delivering world class workplaces supported by rigorous health and safety processes and standards.

Under the agreement, Johnson Controls GWS will provide facilities management services to BP offices, plants and a refinery in 16 countries in EMEA including Belgium, France, Greece, Holland, Italy, Norway, Poland, Portugal, Singapore, Spain, South Africa, Sweden, Turkey and the UK.

In total, Johnson Controls GWS will manage 36 BP sites, which house 15,400 employees and have a combined internal area in excess of 2,000,000ft<sup>2</sup> (200,000m<sup>2</sup>). The contract also covers BP's North Sea exploration, development and production sites in Scotland at Aberdeen and Grangemouth, along with Stavanger in Norway.

Johnson Controls GWS provides facilities management services to BP sites in South Africa, Singapore, Malaysia and the US under separate agreements.

Johnson Controls GWS, Vice President Oil and Gas Market, Paul Morgan, said: "The relationship between the two companies epitomizes what a long-term, mutually beneficial partnership in business should be. Although this is Johnson Controls GWS' second oldest contract, we move into this next phase with even more determination to deliver the best possible workplaces and health and safety standards through innovation and creativity. That drive is testament to the people that we have on the account."

Johnson Controls GWS first began working with BP in 1993, when it managed facilities at a single building in Stockley Park, just west of London. The scope of the contract was later expanded in 1994 to include BP's prestigious International Centre for Business & Technology in Sunbury UK, which accommodates close to 5,000 employees. BP sites in mainland Europe and locations around the world were added later.

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### **About Johnson Controls Global WorkPlace Solutions**

Johnson Controls Global WorkPlace Solutions is a leading provider of facilities, commercial real estate and energy management for many of the world's largest companies. We create business advantage for our customers through tailored solutions that optimize their real estate performance and employee productivity while reducing total occupancy costs. Our

21,000 employees have delivered over \$3 billion in savings for our customers over the last 10 years and ensure the business continuity of the 1.8 billion square feet of real estate that we manage in more than 75 countries.

### **About Johnson Controls**

Johnson Controls is a global diversified technology and industrial leader serving customers in more than 150 countries. Our 162,000 employees create quality products, services and solutions to optimize energy and operational efficiencies of buildings; lead-acid automotive batteries and advanced batteries for hybrid and electric vehicles; and interior systems for automobiles. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. Through our growth strategies and by increasing market share we are committed to delivering value to shareholders and making our customers successful. In 2011, Corporate Responsibility Magazine recognized Johnson Controls as the #1 company in its annual "100 Best Corporate Citizens" list. For additional information, please visit <http://www.johnsoncontrols.com>

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