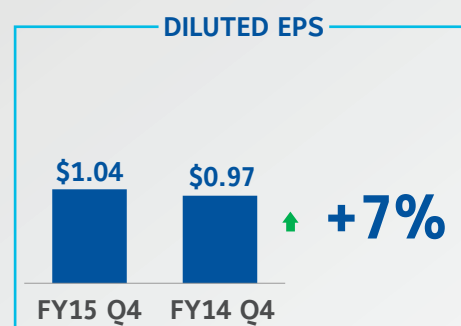
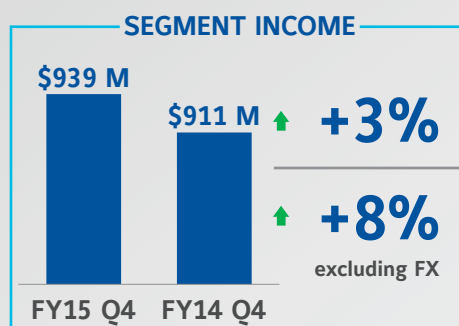
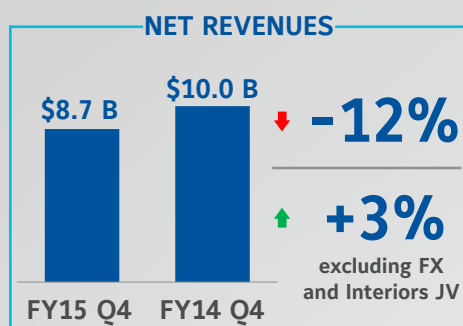


JOHNSON CONTROLS

Q4 FISCAL 2015 QUARTERLY UPDATE

- Record Q4 adjusted earnings from continuing operations; diluted EPS \$1.04, +7%
- Segment margins +150 bps



Q4 HIGHLIGHTS*

- Executing well during significant portfolio change
 - Record fourth-quarter earnings from continuing operations
 - Segment margins +150 bps
 - GWS, Interiors JV and Hitachi JV now closed
 - Johnson Controls Operating System expanding and delivering increasing benefits
 - Continued focus on cost structure in anticipation of AE spin-off
- Markets supporting continued growth
 - China automotive production improving by the end of Q4
 - Building Efficiency core North American branch orders up more than 4%
 - North American bidding activity robust
 - Hitachi JV provides significant VRF growth opportunity
 - Battery volumes up in every region; strong AGM demand (shipments up 44%)

FY2016 EXPECTATIONS

Good momentum

- Improving late cycle markets
- Continued focus on operational excellence, driving further margin improvements
- Ongoing benefits of cost discipline and commercial excellence initiatives
- Pipeline of investment opportunities for long-term growth and margin expansion
- AE separation activities well underway and progressing

"We ended fiscal 2015 with solid contributions from all of our businesses, continuing the strong performance we have seen throughout the year."

Alex Molinaroli
Chairman and CEO

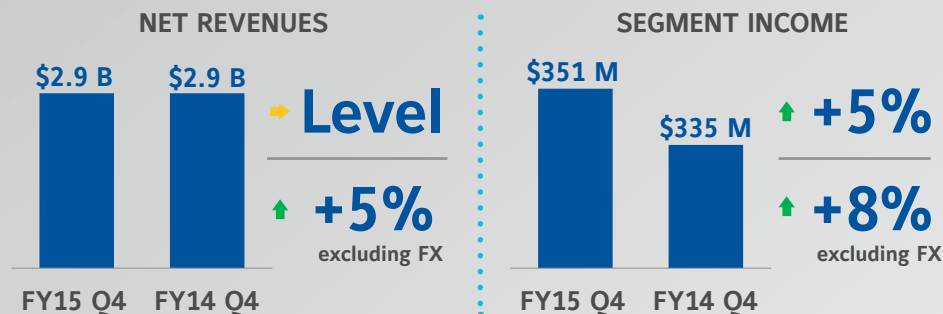
*Excluding transaction / integration / separation costs and non-recurring items

This guidance assumes current constant currencies and economic conditions, and does not include any further acquisitions. This guidance is as of October 29, 2015.

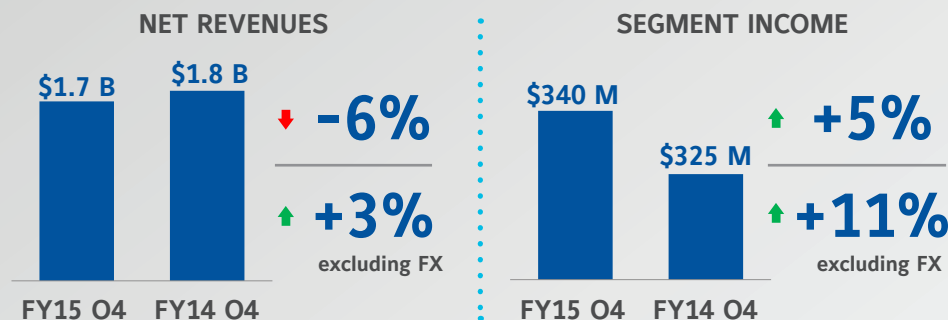
GUIDANCE

	FY16 Q1	FY16 full year
Diluted EPS	\$0.80 - \$0.83* +8% - +12%	To be provided at 12/1/15 analyst day in NYC

BUILDING EFFICIENCY



POWER SOLUTIONS



ADDITIONAL INFORMATION

News release
Presentation
Financial reports

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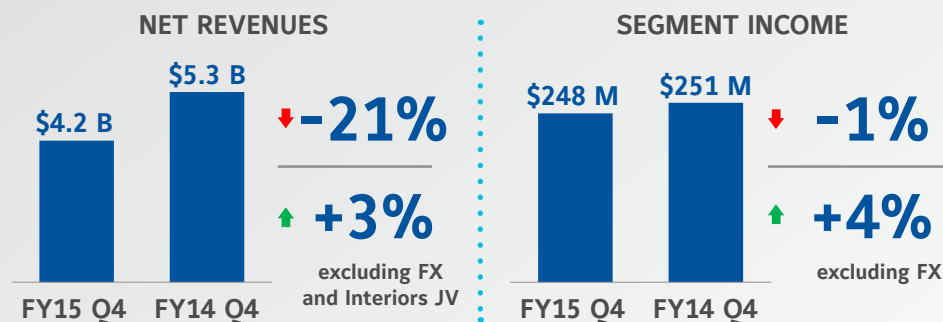
Kathie Campbell

Director IR

414-524-2085

kathryn.a.campbell@jci.com

AUTOMOTIVE EXPERIENCE



"While the macro-economic environment is challenging in some key markets, each of our businesses again generated significant margin improvements in the fourth quarter and we see increasing benefits from the Johnson Controls Operating System across the company."

Alex Molinaroli
Chairman and CEO

FORWARD-LOOKING STATEMENTS

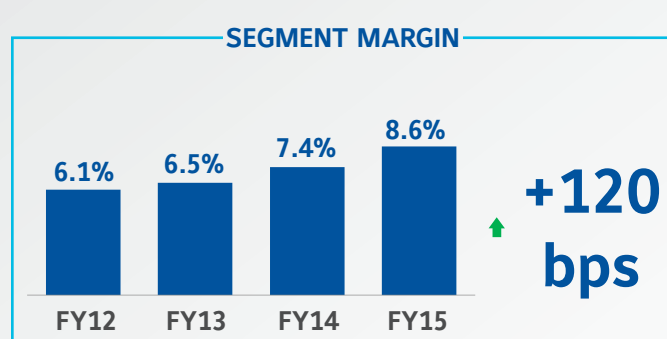
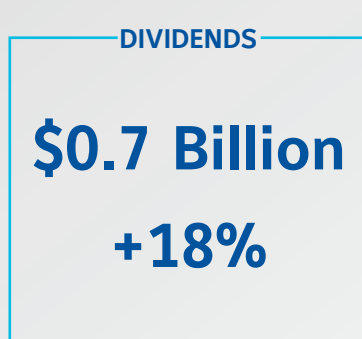
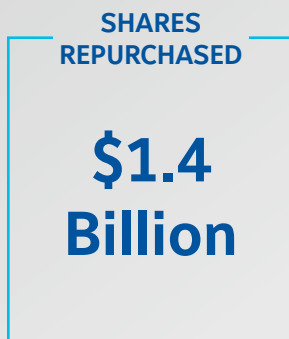
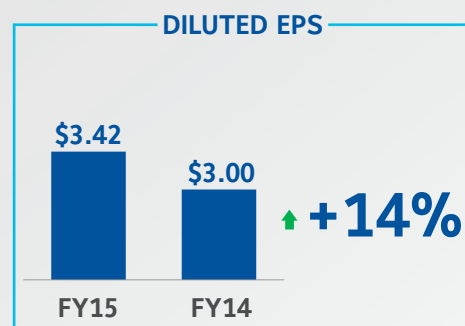
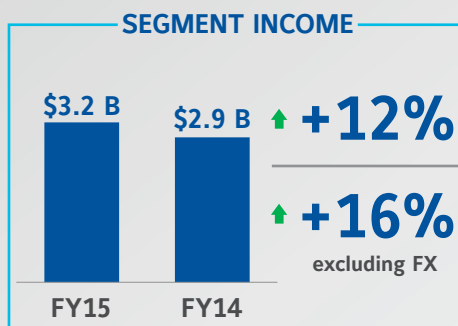
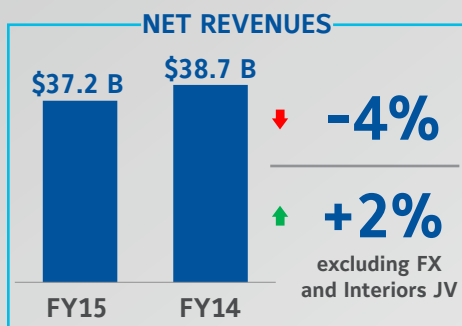
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JOHNSON CONTROLS

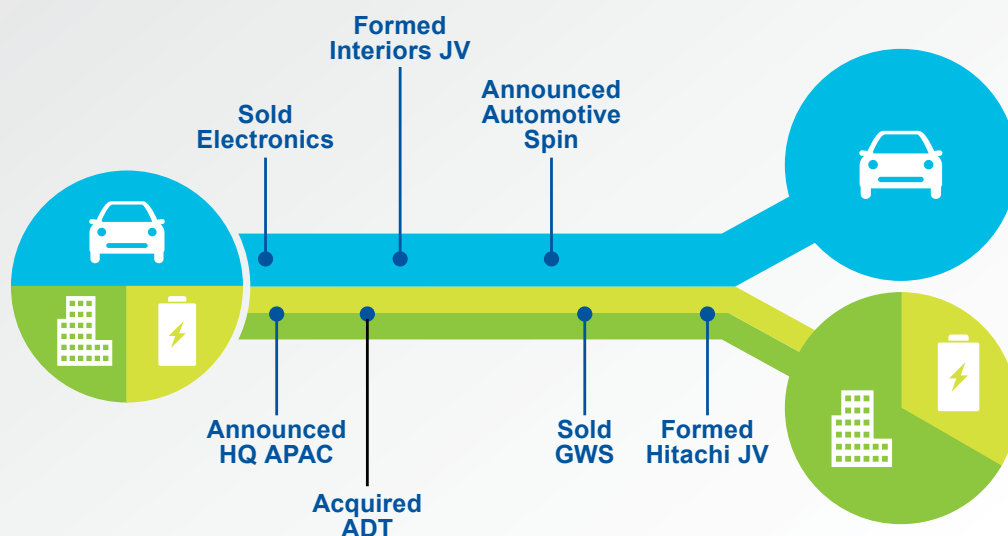
FISCAL 2015 ANNUAL UPDATE

- Record adjusted earnings from continuing operations; diluted EPS \$3.42, +14%
- A year of transformation and execution



PORTFOLIO EXECUTION

Excellent progress on transformation to a leading multi-industrial company



2013
Our Starting Point

2016
Two Leading Companies

"Our ability to achieve record results while executing on our portfolio changes is a testament to the commitment of our employees and leadership team. Fiscal 2015 was a year of transformation and execution as we change our portfolio and build upon our foundation for operational excellence and growth in the future. We are well-positioned to deliver record growth and profitability as we enter fiscal 2016."

Alex Molinaroli
Chairman and CEO

